



SEWPTimes

Issue 10
July 2017

SOLUTIONS FOR ENTERPRISE-WIDE PROCUREMENT

Federal IT Procurement...Simplified



A Sizzling SEWP Summer!

SEWP continues to experience incredible growth during the 2017 Fiscal Year. This newsletter edition highlights our progress and showcases the new EPEAT, GSS V3 and Established Authorized Reseller Program.

SEWP Highlights

-  To Date, SEWP has over \$1.5B in orders – an increase of 10% over last year
-  April, FY 2017 - SEWP processed over 2000 orders, totaling \$262M in orders, which is an increase of 35% over last April FY 2016
-  May, FY 2017 - SEWP processed over 2410 orders which is an increase of 6% over last May, FY 2016
-  June, FY 2017 SEWP processed over 2870 orders which is an increase of 7% over last June, FY 2016
-  April-June, FY 2017 – Hired eight new team members.

What's New at SEWP

EPEAT The SEWP Program Management Office (PMO) is very excited to announce the completion of our effort to associate Electronic Product Environmental Assessment Tool (EPEAT) Ratings and SEWP Part Numbers.

EPEAT is a registry of environmental product ratings supplied by manufacturers. Unfortunately, the EPEAT registry does not include part number data. SEWP made the decision to bridge the gap to connect EPEAT product ratings to manufacturer part numbers. The task was an immense challenge due to the enormous amount of data in the SEWP database (over 13 Million CLINs and of those, approximately 20,000 CLINs are updated, added or deleted daily). Needless to say, due to the amount of data researched, identifying product matches between EPEAT and SEWP data was very labor intensive. In addition to the initial pairing of the data, SEWP has established several QA processes to maintain the SEWP CLIN EPEAT Gold, Silver, and Bronze ratings to the best of our ability and to provide more accurate data for our customers.



2017 SEWP Training and Events

SEWP is now accepting requests for free SEWP Training!

Free training* is available to users from both the federal acquisition and technical communities who are new to SEWP, and those users who may just need a refresher on SEWP tools & new capabilities.

Some of the valuable topics covered (approx. length: 1.5 hours):

- GSS - SEWP explains Government-wide Strategic Solutions (GSS)
- Quote Request Tool, Provider Tool - Learn how SEWP's enhanced online tools can make procurement more efficient
- Catalogs & DOWO's- Standardize technology while reducing cost
- Item Level Tracking and Reporting - Gain valuable insights to make better purchasing decisions
- Or a customized training to meet your needs!

If you are interested in scheduling SEWP training at your facility, please submit a request by using the Request a Training link on the SEWP Website; by emailing help@sewp.nasa.gov; or by calling the Helpline at (301) 286-1478.

Upcoming 2017 Events and Webinars

Date	What	Where
July 19	SEWP V – Tools/ In Depth Webinar Session	Greenbelt, MD
July 24-26	NCMA World Congress	Chicago, IL
August 13-16	DoDIIS Worldwide	St. Louis, MO
August 23	SEWP V- End of Fiscal Help Tips Webinar Session	Greenbelt, MD
August 28-30	AFITC	Montgomery, AL

*Note: DoD requires employees to be trained in order to purchase through SEWP - please contact the SEWP Program Office to review your options for SEWP training.

SEWP Launches New Established Authorized Reseller Program (EARP)

SEWP will be launching a new feature, the Established Authorized Reseller Program (EARP), on Monday, July 31, 2017 to enhance the supply chain risk management associated with purchases made through the SEWP Contract Vehicle. EARP will provide customers the option to obtain quoted items only from SEWP Contract Holders who have been identified by the OEM as an Established Authorized Reseller. EARP will be applicable only for products/services from an OEM that:

- Has a defined and documented Authorized Reseller program;
- Has provided SEWP with a central Point of Contact that manages their Federal Supply Chain/Sales team and who can verify a Contract Holder's relationship with the OEM;.
- Has defined consequences for the Government when obtaining items from an authorized vs. a non-authorized reseller; and
- Does not recognize non-authorized resellers using authorized distributors or partners as being authorized themselves. Note that the OEM may identify distributor/partner relationships with specific SEWP Contract Holders to be equivalent to an established authorized reseller for the purposes of providing Government quotes and fulfilling subsequent orders.

With the launch of EARP on July 31, the default for Government Customers utilizing the SEWP Quote Request Tool will be to restrict quoting based on EARP. Contract Holders, however, will be able to quote Items from OEMs who do not meet the criteria above. Additionally, the customer will have the option to turn this feature off and receive quotes from any Contract Holder regardless of their OEM relationship. In all cases, SEWP will continue to provide the Government customer with the verified relationship between the Contract Holder and the OEMs.

Government-wide Strategic Solutions (GSS) Version 3 Systems

GSS Version 3 Systems are now available for acquisition. The offerings include desktop, laptop, and tablet configurations. There are three desktop configurations (small form/all-in-one, standard and one upgrade), three laptop configurations (lightweight, standard, and one upgrade), and one tablet configuration.

SEWP Team Spotlight



Andrea McClendon is the Contracting Officer for SEWP V and oversees the Contracting support team that works in partnership with the Deputy Program Manager. Although Andrea is fairly new to SEWP, she has quickly proven herself to be a tremendous support to the Program overall. When Andrea came onboard, there was a backlog of contracting actions and initiatives that needed to be addressed and/or implemented. Andrea quickly found her place within the Program and took the lead in managing the workload, but also in instituting necessary processes and initiatives. We thank you Andrea, for your determination, commendable work ethic, and a dedication and thoroughness that is a model for others to follow (not to mention our immense gratitude for all of those wonderful homemade cakes you take the time to bring into the office for everyone)!



SEWP IS AT YOUR SERVICE

SEWP Office hours:
Monday - Friday
7:30 AM – 6 PM EST
www.sewp.nasa.gov

Submit Orders To:
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