



# SEWPTimes

Issue 15  
March 2019

## SOLUTIONS FOR ENTERPRISE-WIDE PROCUREMENT

Federal IT Procurement...Simplified

### Spring Newsletter

SEWP continued to experience growth in both staff and Federal IT procurement orders, despite the longest Federal Shutdown in US history. In this issue, you will read highlights from our PM Meeting, be introduced to our new Industry team, learn about our latest tool enhancements, check for future trainings and events being held both locally and abroad, and join us in honoring one of our SEWP-er employees.



### SEWP Numbers (Spring 2019 Highlights)

- January, FY 2019 - SEWP processed \$563.4M M in new orders, which is an increase of +5.66% over last January FY 2018.
- January, FY 2019 - SEWP processed over 4,922 new orders which is a decrease of -4.67% over last January, FY 2018
- February, FY 2019 - SEWP processed \$701.6 M in new orders, which is an increase of 2.05% over last February FY 2018.
- February, FY 2019 - SEWP processed over 6,938 new orders which is a decrease of 0.17% over last February, FY 2018.
- SEWP FY 2019 has processed a total of 11,860 new orders and over \$12 M in new orders.

### SEWP Highlights

- PM Meeting in Arizona
- NEW Industry Team
- Tool Enhancements

### Upcoming Events - October / November / December



Date	What	Where
3/26-3/28	SYNNEX Red White and You	Greenville, SC
3/27	AFCEA Bethesda Breakfast Series Roundtable	Bethesda, MD
4/3	SEWP Training and Industry Day	Washington, DC
4/15-4/16	2019 Southwest Defense Contracting Summit	San Antonio, TX
4/17	SEWP V Webinar Wednesday: General Session	Online training
4/18	29th Annual Government Procurement Conference (GPC)	Washington, D.C.
4/28-4/30	GITEC Emerging Technology conference	Annapolis, MD
5/20-5/23	SOFIC Special Operations Forces industry Conference	Tampa, FL
6/3-6/5	2019 Navy Contracting Summit	Norfolk, VA
6/3-6/5	Gartner Tech Growth & Innovation Conference 2019	San Diego, CA
6/28-6/31	NCMA World Congress	Boston, MA

### SEWP offers FREE Training!

Free training\* is open to users from both the federal acquisition and technical communities who are new to SEWP, and those users who may just need a refresher on the new SEWP tools & capabilities.

*\*Note: DoD requires employees to be trained in order to purchase through SEWP - please contact the SEWP Program Office to review your options for SEWP training.*

### Some of the valuable topics covered (approx. length: 2 hours):

- **GSS** - SEWP explains Government-wide Strategic Solutions (GSS)
- **Quote Request Tool, Provider Tool** - Learn how SEWP's enhanced online tools can make procurement more efficient
- **Catalogs** - Standardize technology while reducing cost
- **Item Level Tracking and Reporting** - Gain valuable insights to make better purchasing decisions

Interested in scheduling SEWP training at your facility? Please submit a request by using the Request a Training link on the SEWP Website; by emailing [help@sewp.nasa.gov](mailto:help@sewp.nasa.gov); or by calling the Helpline at (301) 286-1478.

## New at SEWP - Tools / Innovations / Processes

### PM Meeting

Starting off the New Year, NASA SEWP joined forces with The Open Group to host a Program Manager (PM) Meeting in Scottsdale, Arizona. Over 600 people attended the event, coming together to attend combined sessions that discussed the importance of open standards in procurement and how to reduce the risk of counterfeit and tainted products in the supply chain. Later in the week, attendees broke off into one-on-one sessions with our SEWP experts, including sessions with SEWP's PM Joanne Woytek. Overall, the co-hosted meeting was a great success! We look forward to meeting with our Contract Holders for the next PM Meeting.

### Industry Team

The NASA SEWP Program Management Office (PMO) is pleased to introduce the Industry Relations Team. The mission of this team is to educate, assist, and provide guidance to Information Technology companies on the NASA SEWP Government-Wide Acquisition Contract, (GWAC). Ken Brown heads up this team and brings with him years of experience on SEWP's FASST team along with a wealth of industry experience. For more information, please contact us at [help@sewp.nasa.gov](mailto:help@sewp.nasa.gov).

### Question and Answer Tool

SEWP's latest enhancement to our Question and Answer (Q & A) tool expands our customers' ability to communicate with providers. Previously, the tool only allowed customers to respond to questions submitted by providers. Now, customers can initiate communication through the tool such as additional order information and answers to questions that are received outside of the Question and Answer tool via e-mail or phone conversation.

### FedRAMP

SEWP's online FedRAMP tool now lists all FedRAMP authorized products and services, in an easily readable, single page format that is not currently available on the FedRAMP website. Additionally, the listing is not limited to only products from SEWP providers, it includes all products and services from providers not currently listed on the SEWP contract. There is also the added value of additional product details for registered users of SEWP.

### Have a suggestion? We want to hear it!

We would love to hear your ideas for how SEWP can improve your customer experience. Our contact information is located at the bottom of the newsletter.

## SEWP Team Member Spotlight



### Adrienne Jones, Executive Business Specialist

Ms. Jones is the Executive Business Specialist to the Federal Agencies Strategic Support Team (FASST) who main mission is to assist Federal Agencies with IT procurements that are Strategic, Complex and/or Significant in size. Ms. Jones leads the overseeing of team calendars, scheduling and outreach of FASST customers. In this capacity, Ms. Jones handles all the logistic efforts associated with travel plans, security credentials, identifying appropriate P.O.C. and the vetting of customers. Ms. Jones is a multi-tasked professional that handles the ever-changing and challenging aspects of the FASST team.

Ms. Jones' greatest joy is spending time with her grandbabies, good food and a sip of a great wine. Ms. Jones loves her job and the NASA SEWP Family and we are pleased that she is a FASST team member who keeps everything moving without a glitch.

Thank you Adrienne Jones for your contributions to SEWP!



## SEWP IS AT YOUR SERVICE

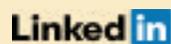
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Monday - Friday  
7:30 AM – 6 PM EST  
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