

NASA SEWP GWAC Guide

Joanne Woytek, SEWP Program Director

SEWP's focus is on you — the customer.
Page 6

SCRM: Supply Chain Risk Management

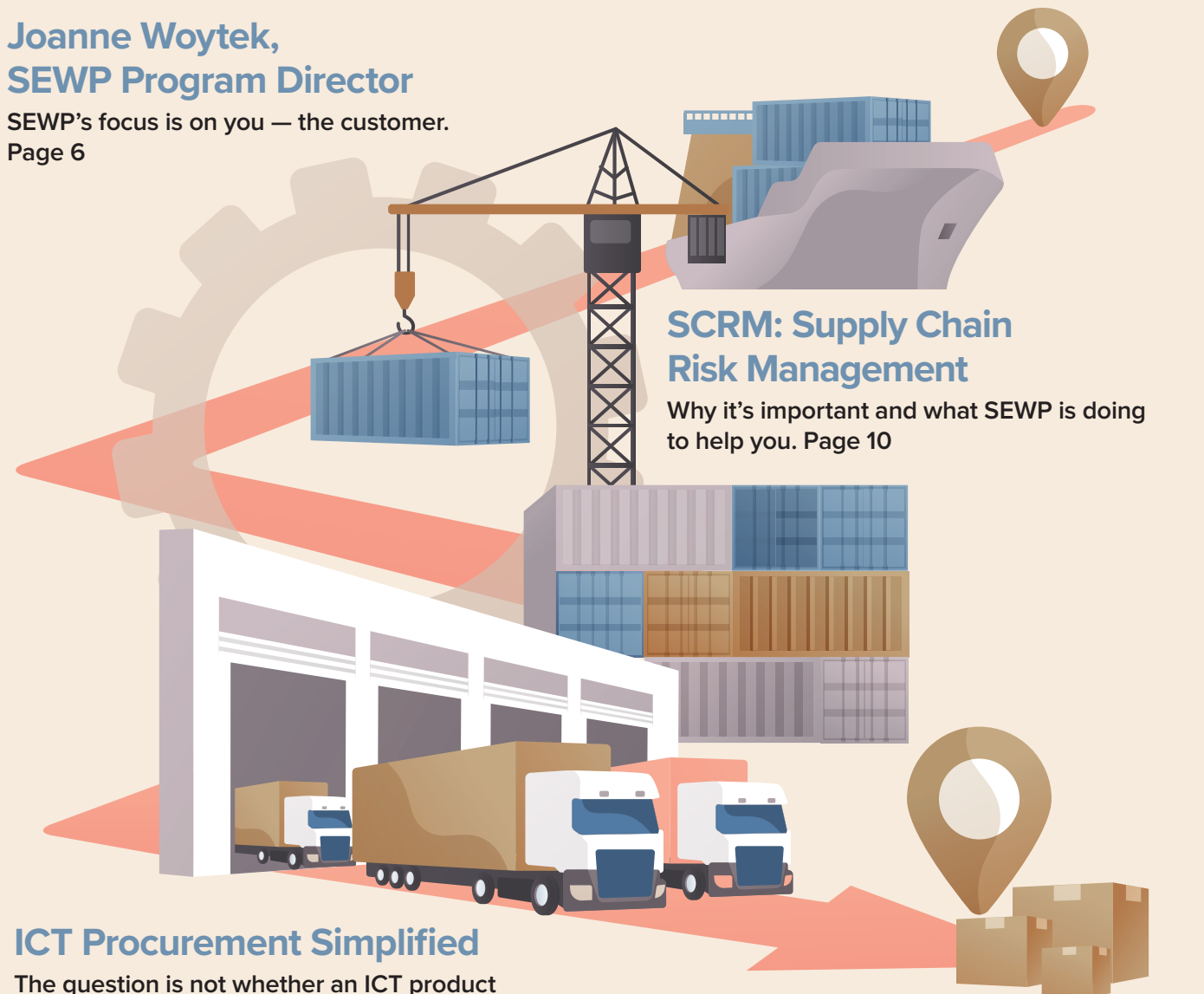
Why it's important and what SEWP is doing
to help you. Page 10

ICT Procurement Simplified

The question is not whether an ICT product
is on SEWP; the question is what do you
want to buy? Page 4

Agency Dashboards and Agency Catalogs

Track spending and buy from your
Agency's individualized catalog.
Pages 20 and 22



We facilitate the architecture and delivery of the most advanced technologies for federal government agencies. Our comprehensive solutions consider agency mission and their need to modernize.



AUTOMATION

Automating your workflow through RPA and AI



AUGMENTATION

Continuity of operations, disaster recovery, training, call center/help desk



CLOUD

Adoption, migration, private, hybrid, multi, edge computing



CYBERSECURITY

Identity and risk management, network and data security



DIGITAL INFRASTRUCTURE

Systems and network engineering, data center consolidation, NOC/SOC design and ops



COLLABORATION

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Contract #NNG155SC45B - Group D

WHY PRESIDIO FEDERAL FOR SEWP?

- Available to all federal agencies and approved service providers
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- Lowest surcharge (0.34%)
- Long track record of providing premier customer service and outreach



Learn more about our approach to working with agencies at

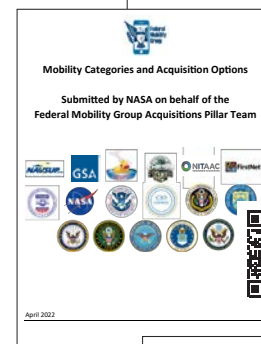
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Submitted by NASA on behalf of the Core Workstation Category Team
Multiple Award Schedule - Information Technology, NASA SEWP, NIH NITAAC,
US ARMY CHES



November 2021



SEWP V: FEDERAL ICT PROCUREMENT...SIMPLIFIED

The question is not whether an ICT product is on SEWP; the question is what do you want to buy?

SEWP Mission

The SEWP Program Office manages a suite of government-wide ICT products and services contracts that enable NASA and all Federal Agencies to achieve their missions and strategic initiatives by providing streamlined access to critical technologies and solutions. The Program provides best value for the Federal Government and American taxpayer through innovative procurement processes, premier customer service and outreach, acquisition insight, and partnership with Government entities and Industry.

SEWP Vision

SEWP will provide Federal Agencies high availability access and insight to strategic solutions through utilization of SEWP's suite of ICT products and services. High level Agency decision-makers will have direct access to their acquisition data to assist with strategic oversight and control of internal ICT acquisition and external supply chain processes.

Product-Based Services

These are basically any services that a customer needs that have a product basis to them. It doesn't have to be a specific product.

Examples are support for AV systems or network optimization services or even a consultant to help determine how best to use existing ICT products.

The key word is "product". As long as there is basis of a "product" in that requirement, it will now be within the scope of SEWP.

What services CAN'T you buy on SEWP?

There are only two types of services you cannot get on SEWP V.

- 1. General support.** You can't hire general support like a business analyst to help you change your business processes at your Agency. There is no product involved.
- 2. General software development.** If someone wants to build a brand new software package, those services are not on SEWP. There is no existing product involved.

If you are uncertain if a product or service is in scope, send your requirements to help@sewp.nasa.gov for review.

ICT Products & Product-Based Services In Scope

Products

- Computer Hardware
- Tablets
- Storage
- Security
- Desktops and laptops
- Servers
- ICT peripherals
- Cybersecurity tools
- Mobile devices

Software & Cloud Software

- Virtualization and Cloud Computing
- XaaS (e.g. SaaS = Storage as a Service)

Networking & Communications

- Network Appliances
- Routers
- Modems
- Telecommunication Devices and Monthly Service

Supporting Technology

- Sensors
- Health ICT
- Scanners
- Printers
- Copiers
- Shredders
- Associated Supplies and Accessories
- Monthly Subscription (e.g. phone/data services)

AV/Conferencing

- AV Equipment and Accessories
- TVs
- Display Monitors
- Projectors and Screens

Product-Based Services

- Maintenance/Warranty
- Site Planning/Installation
- Product Based Training
- Product Based Engineering Services
- Cradle-to-Grave product based services
- Planning, Installing, Maintaining, Removing (Recycle/ Destruction)
- Product Based Engineering Services
- Labor Price reasonableness determined by initiator

SEWP Ingredients

- Multi-award GWAC (Government-Wide Acquisition Contract)
- Open to all Federal Civilian and Defense Agencies and their approved Contractors
- OMB Authorized Executive Agent
- Latest commercial Information and Communications Technology (ICT) products and services
- More than 15 million CLINs and over 6.5 million unique part numbers
- 141 pre-competed, vetted Prime Contract Holders
- Contract Holders include more than 110 small businesses:
 - Minority Owned Small Business (MOSB)
 - Service Disabled Veteran-Owned Small Businesses (SDVOSB)
 - Woman-Owned Small Businesses (WOSB)
 - Economically Disadvantaged Woman-Owned Small Businesses (EDWOSB)
 - HUBZone Small Businesses
 - Veteran-Owned Small Businesses (VOSB)
 - Small Disadvantaged Businesses (SDB)
- Low Prices (generally below GSA schedule prices)
- Web tools make buying easy
- EPEAT Ratings for products/services
- EARP (Established Authorized Reseller Program) ensures Supply Chain integrity
- Customized Agency Catalogs
- Government-Wide Strategic Purchasing (GSS)
- Micropurchasing for Desktops/Laptops (under \$10,000)
- FedRAMP compatible product listings
- Agency Spending/Tracking Reports for CIOs and ICT decision-makers
- FASST Team consultants provide CIOs help with strategic purchasing
- Customer Support Team provides assistance throughout the purchasing process
- Industry Teams work to expand product access
- Contract Holder Relationship Managers solve any issues arising between customer and Contract Holder

**ATTENTION PROCUREMENT PERSONNEL!
SEWP RESOURCES TAILORED TO YOUR NEEDS!**

Under the Information Center tab you'll find a link to Procurement Resources that include the SEWP Contracts, information on ordering procedures, contact information for our Contract Holders, and other SEWP Tools including:

- Authorizing Government Contractors
- SEWP Contracts, Statements of Work, 1449s, etc.
- Ordering Information
- Fair Opportunity and SEWP Multi-Award Contracts
- Contract Holder Contact Information
- Authorized Sales Agents
- SEWP Tools
- SEWP Program Office information.

For all purchases, these are the roles of the Contracting Officer, the SEWP PMO and SEWP Contract Holders.

End user or Contracting Officer (CO)	NASA SEWP PMO	SEWP Contact Holder
1. Determines best value through market research. 2. Creates Delivery Order citing NASA SEWP Contract # and Prime Contract Holder. 3. Sends orders to NASA SEWP Program Management Office at sewporders@sewp.nasa.gov . 4. Obtain ITARs or note exception to ITARs	1. Verifies Order. 2. Forwards valid Orders to the appropriate Contract Holder.	1. Processes Order. 2. Delivers equipment and services. 3. Invoices Agency or Contractor.
1	2	3

To learn more contact help@sewp.nasa.gov.

High level Agency decision-makers will have
 direct access to their acquisition data
 to assist with strategic oversight
 and control of internal ICT acquisition
 and external supply chain processes.

NASA SEWP GWAC Guide

ExecutiveView

PLANNING FOR SUCCESS ON MANY FRONTS



Joanne Woytek
Program Director
SEWP

On Customer Success

We view ourselves as the framework for both government and industry to find the best route for IT, ICT and A/V acquisition of products and services.

That's our mission statement. We're not here to tell you what to do. We're here to help you get what you want done. We're here to provide information about what's happening out there, and we're going to keep working on ways to do that better. That's our focus and if we do our job right, then we're going to help customers do their jobs.

SEWP went over \$10 billion in FY21 for obligated funds, for either new orders and mods to existing orders – an astounding number. It shows the dedication of our staff, but also shows the need to be dedicated. When you talk about many billions of dollars, it's a lot of money to have responsibility for.

We learned a lot over in 2021 about how strategic planning, and planning in general might work as the Program grew. And we had to be more mindful of a need for planning versus, "Hey, we're 30 people, we can get together in a room and discuss things." You have to really plan things more with the Program, the size it is.

So learning what we did, we have multiple tracks of planning. We have operational planning. So, things that happen in 2021 in the strategic sense, some of that moved into a more operational sense in 2022. And one of those was the internal training, which is really important when you have 120 people and keep growing, by 10 to 20, to 30 people a year.

On Customer Training

Slides and the website are how we have done training for a long time. But both the medium by which we trained and the method by which we train has evolved in the last 20 years. And we need to catch up and find out: What's a good methodology for the training? What's maybe a mixture, or how do you bring in videos to train? How do you bring in more interaction to the customer? How do you do it over the web? How do you do it in person? Where do you do it? And answering all those questions about what a good external training curriculum and plan and process might be. So, there's a team called the External Communications Team is looking into how we might move forward in that area.

On a New Paradigm for Web Interfaces

I've recognized that in the past 20 years the wonderful web that we use every day, hasn't really changed. Back in the late '90s, when the Internet was still getting its feet wet and people were using forms, and it was very static, I recognized back then that there was a need to be more dynamic.

When Java came along it really changed things, allowing for the dynamic part of forms now, where you can type something in and it can change, and interact with forms and stuff. That's all great, but it's been the same way on the web for 20 years. Maybe a few stylistic changes, but as I look back and thought about, well, what's the next evolution that our customers could use? And I look at our website as a good example, where there is so much information. We have everything on our website, and every day we get the simplest of questions that it's like, it's there, but users can't find it.

My theory is that there needs to be new paradigm for web interfaces, and rather than being textual based, how to be visual based; it's the concept of rather than going to a site and looking down a list of menus to find something, you go to a site and maybe you see a bunch of books. That's the documentation section. Your mind sees a book, it knows it's documentation. It doesn't have to go look for documentation. It sees the book. It knows that's where the documentation is. It sees the TV screen, video screen. That must be where the videos are.

How do we get ourselves to not have to look into all the text to find something, but automatically use that great mind ability to see something and recognize what it's telling us. A picture's worth a thousand words, to use the old cliché.

So, it's about our website. It's about doing something that nobody is doing right now. There are pieces of it out there that we have started to look at. It's different. It's a long range plan. It's going to take a lot of work, but hopefully in a year or so, we'll have some examples and see if it makes sense.

This is taking it the next step forward, and making it a research program that is not about SEWP. In fact, in the first iteration there should be no mention of SEWP. This is meant to be research on how to do web interfacing. We've actually built a team of some more technical people and strategy people, and bringing in some of those thought processes.

Continued on page 46



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NASA SEWP GWAC Guide

SEWP: YOUR SOLUTIONS SOLUTION

SEWP leadership on how you benefit using SEWP.

Product – and Services – Solutions



Darlene Coen

Deputy Program Manager/Director
of Strategy and Acquisition

As Deputy PM, I lead the SEWP Federal Agency Strategic Support Team (FASST). We work with Agency CIOs, ICT decision-makers and procurement chiefs with strategic purchasing.

SEWP is called Solutions for Enterprise-wide Procurement for a reason. We are a solutions contract. You can do a full solution with services — as long as the service is product-based.

If you can tie it back to an ICT product, it doesn't matter whether you bought it off SEWP, you can use SEWP for engineering services, site planning or a Help Desk. SEWP doesn't do general services because you can't tie back to a product.

The SEWP fee applies to services as well whether you buy product services or solutions. And no matter what — pandemic included — SEWP will always be there 24/7/365. *More on pages 22 and 28.*

SCRM—Supply Chain Risk Management



Theresa Kinney

Deputy Program Manager/Director
of Operations

The SEWP PMO is providing as much SCRM information as possible so CIOs can assess the facts and make the best buying decisions they can.

The important thing is to understand your level of risk and understand what you're buying and where you're buying it from. It goes back to building trust with companies, partnering and building relationships with companies; it's back to the building those relationships.

Then, you know what you're getting is good stuff and you don't have to constantly guess, "Gee, I hope this product is what I ordered and it's what I'm getting and that no one is going to be able to get into my information." People are struggling because there is no simple solution.

More on pages 10 and 28.

Customer Service Support 24/7/365



Muhammad Rehman

Customer Service Manager

The SEWP Customer Support Team helps customers make sure orders are issued properly with all needed information. We also manage and provide day-to-day phone, Live Chat and Help Ticket support.

We are the front lines of customer service. We get the orders, enter them into the database and send them to the Contract Holders for processing. If a customer needs assistance using the QRT, we follow up with a phone call and provide walk through assistance.

And through the Customer Service Support portal, a customer can submit a ticket or send an email inquiring about an existing order or find out about delivery.

Bottom line: Customers appreciate our live support. *More on page 12.*

Resolving Issues



George Nicol

Contract Holder Relationship Manager (CHRM)

The life of the contract depends on our relationship with the Contract Holders. The Contract Holder Relationship Management (CHRM) Team is dedicated to Contract Holder relations, working with them and helping resolve issues a customer may have. We provide oversight, holding SEWP Contract Holders to the contract.

At the same time we provide an entire suite of tools for Contract Holders on the CHOP (Contract Holders Only Page). This gives them access to as much information as the Agencies have so that they can better serve them.

We are making the process as smooth as possible so Contract Holders can respond to as many requests as possible and meet the needs of government customer.

More on page 47.

Easy-To-Use Web Tools

**KG Woltz**

IT Operations Manager

SEWP is a request-based contract vehicle where the catalog is based on customer requests. There is no static catalog to search. SEWP has an online, dynamic, constantly updated catalog.

As long as your requirements are within scope, you can send out a RFQ or RFI. And if the product is not in the SEWP database using the Market Research Tool (MRT) it is added within 24 hours.

Tools are built around customer needs. For example, the Q&A feature in the QRT tool is used after you put in an RFQ. If Contract Holders have questions they can ask you using this feature. The Q&A Tool lets both customers and Contract Holders initiate the conversation.

More on pages 18 and 20.

Accurate Data and Facts Matter: The Data Integrity Guarantee

**Cathy Shry**

Data Integrity and Reports Manager

The SEWP Data Integrity Team (DI) mission is clear: Provide the best, most accurate data for customers, Contract Holders and Industry Partners.

The DI Team makes certain all parts sold through SEWP match the EPEAT database (true part number). As EPEAT evolves and changes requirements or adds new products (e.g. servers), so do we. Currently there are more than 15 million CLINs cataloged by SEWP.

For FedRAMP, we provide a daily list of verified, validated, approved products on SEWP. For CIOs, our Reporting Tools provide everything they want to know about their purchase, with the ability to build custom reports.

Then there is the Agency Dashboard which visually shows trends, buys, budgets and spending. They can drill down and see details — by contract holder, by provider — on key performance indicators.

More on pages 20, 31 and 33.

Ensuring 508, Fed Mobility, GSS

**Betsy Sirk**

NASA Section 508 Program Manager;
Chairperson, Federal CIO Council Accessibility of
Practice Industry Outreach Program;
Program Director, GSS and Fed Mobility Group
Strategic Sourcing/Acquisition

My roles at SEWP encompass three areas.

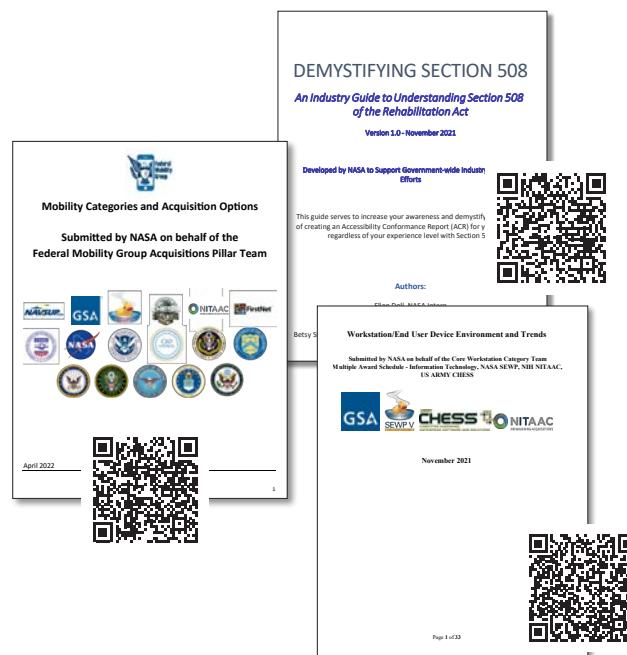
Section 508 of the Rehabilitation Act requires Agencies build, buy, and implement Information and Communication Technology that is accessible to people with disabilities. SEWP is the only acquisition solution that facilitates customers obtaining Accessibility Conformance Reports from Contract Holders.

Federal Mobility — 5G, customer enablement, security and acquisitions — defines products and services enabling the Federal workforce. The Mobility Landscape is comprised of 14 categories of products/services. SEWP offers solutions from all 14 of these categories.

Since 2015, GSS — Government-Wide Strategic Solutions for Workstations — has enabled Agencies to get the best prices for desktops, notebooks, tablets and thin/zero clients.

All GSS systems offer value-added terms and conditions including EPEAT Gold, Energy Star, Section 508, Trade Act Agreement Compliant, 45 days or less delivery and extended warranty options.

More on pages 29, 30 and 32.



SUPPLY CHAIN RISK MANAGEMENT (SCRM) – CRITICAL TO PROTECTING DIGITAL ASSETS

SEWP's SCRM focus is to provide buyers with the best information available to make their best purchasing decision.

One critical question for buyers is: What level of risk am I willing to take?

Buyers need to understand their level of risk and understand what they're buying and who and where they're buying it from. For SEWP that means the Program needs to understand SCRM and know it, so SEWP can help customers maneuver around everything that's going on.

The goal is to get the information out there, so buyers can make the best decision that they can at the moment that they're making the purchase. There is an ongoing effort to learn as much as possible about the supply chain, particularly in terms of how a contract such as SEWP can best present information to customers about the industry that they are purchasing from.

SEWP SCRM Actions

For customers, SEWP identifies the companies selling through SEWP, not just who that company is, but who actually owns them and where they're located. It takes some digging sometimes to find that information.

It's not always obvious that a company called Acme USA is actually owned by a company in Russia or China, or Thailand, or even England. That can take a lot of research. But SEWP wants to make sure the customer knows who that final ownership is, and what the real name of the company is.

Obviously the big companies, everybody knows, but SEWP has 8,000 companies spread out across the world. SEWP also has the ability to go back to those companies and say, "Is it okay? Is it legitimate that our Contract Holder is reselling your product to service?"

SEWP actually goes back and verifies directly with companies, but it's left a lot of questions about how industry operates. What happens if a company is owned by a financial conglomerate who's just owning stock in them versus being controlled by them? Do you really want to mix them up like we do now? How do you work on that? How do you tell the difference between different companies, and what information is important?

Then what does it really mean to have that relationship that allows a reseller integrated to resell products? It's simple to say the company is selling the product. It's simple to say the company works for distributor, but companies work

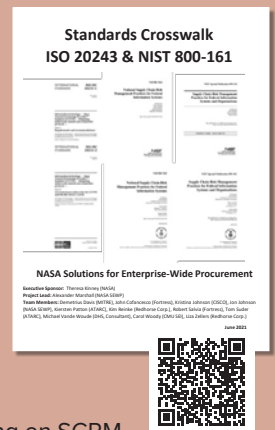
STANDARDS CROSSWALK ISO 20243 & NIST 800-161 WHITE PAPER

SCRM regarding IT and government operations has emerged quickly as a matter of critical national and geo-political importance.

Because digital assets and information are relied upon by everyone in our nation, efforts are underway to require vendors, who serve the federal government, to increase their efforts in securing the assets that are contained and transferred within our infrastructure.

NASA SEWP has been working on SCRM issues for over 20 years as SEWP has maintained a buying platform that every Agency uses to procure their ICT needs, and many of the principles and practices of SCRM are baked into the program's DNA. As members of the Open Group, SEWP helped develop the first ISO standards dedicated to SCRM.

As a member of the government acquisition community serving federal technology buyers, SEWP brought together a team of SCRM Subject Matter Experts to help provide clarity to some of what many find very confusing, and to identify actionable efforts that agency personnel can take today to account for SCRM within their processes, workflows, and requirements.



through many different methodologies to get to products, and SEWP is trying to really understand what it is in the industry world that identifies the supply from ownership of a company, down to the actual purchase of that piece by the government.

SEWP is looking into all the information that we can best capture for our customers. SCRM is part of that puzzle. ♦

SCRM regarding IT and government operations
has emerged quickly as a matter of critical national
and geo-political importance.

WE MAKE I.T. WORK FOR FEDERAL GOVERNMENT

Connection®
we solve IT®



The world of IT is always changing, and your agency doesn't have time to waste on finding the right products. At Connection Public Sector Solutions, our Account Managers use their in-depth technical expertise to calm the confusion of IT and help you deploy technology solutions especially suited for Federal government.

As a SEWP V Contractor, we offer professional services, complete lifecycle support, innovative ideas, and the vast purchasing power to help you make the technology choices that fit your agency's needs.

Connection and SEWP provide the purchasing power to do more. **Contract #NNG15SC36B**

Contact an Account Manager today to get started.

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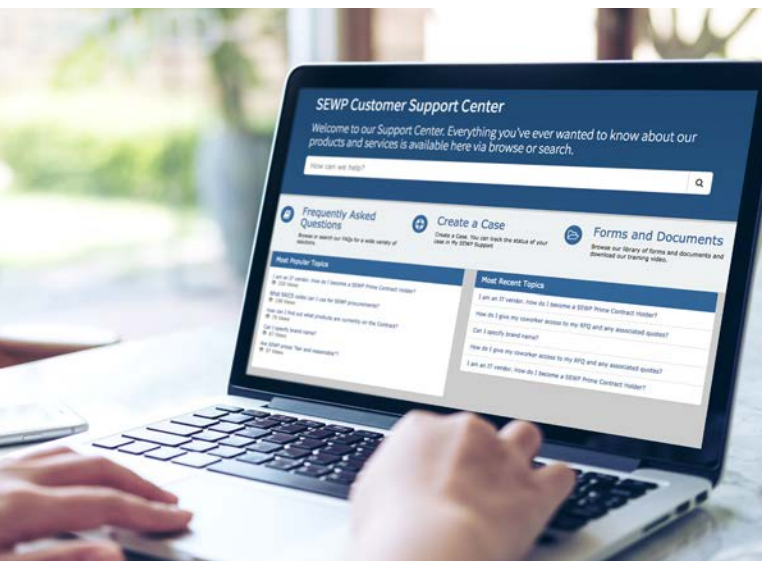
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SEWP CUSTOMER SUPPORT CENTER

As the Gold Standard, SEWP customer service responds to you within 1-day — often faster.

SEWPCustomer Service Representatives (CSRs) respond immediately to customer calls and inquiries. Their mission: Help customers make sure orders are processed properly with all needed information and make sure any questions are answered.

SEWP's dozen CSRs also manage and provide day-to-day phone, Live Chat, and Help Ticket support. They inform customers (and their purchasing department) on what the SEWP GWAC is about and explain the steps involved to purchase and the online tools SEWP provides.



Also, if a customer needs assistance using the Quote Request Tool (QRT), CSRs will follow up with a phone call to them. They will provide walk-through assistance to customers.

In addition, through the Customer Service Portal, customers can submit a ticket or send an email inquiring about an existing order or find out about delivery.

CSRs get the orders, enter them into the database and send to the Contract Holders for processing. The bottom line: CSRs help the customer make sure orders are issued properly with all needed information.

The goal is to serve and solve issues. Three dedicated teams (Customer Support, Order Management, and Contract Holder Relationship Management (CHRM)) have the same mission — to serve customers, solve issues and simplify acquisition. ♦

SEWP SUPPORT IS ALWAYS BY YOUR SIDE 24/7/365

Live Chat

Customers can communicate with the SEWP Program Office LIVE via instant messaging during business hours 7:30am – 6pm ET.

Frequently Asked Questions (FAQs)

Browse or search SEWP FAQs for a wide variety of solutions as well as a glossary of SEWP definitions.

Create A Case (Submit A Ticket)

If a customer submits a Help Ticket or send inquiries to the Help Line, the information is used to create service tickets in the Customer Support Center.

An automatic e-mail reply automatically acknowledges receipt and provides a tracking number.

Customers can then track the status of their ticket in My SEWP Support, which tracks communications with customers. Access ticket history at <https://support.sewp.nasa.gov>.

Forms and Documents

Browse the SEWP library of forms and documents and download SEWP training videos.

Scope and Statement of Work (SOW) Review

Have concerns about an SOW and/or scope of requirements? Get the answer by submitting information to help@sewp.nasa.gov for review and advice.

Get The Quotes You Need

If the number of quotes received is less than expected, SEWP can assist in researching the cause and resolution: If quoted price is higher than expected or otherwise questionable, CSRs can assist in resolving any issues.

All these are reasons why SEWP is considered the “Cadillac of GWACs”.

Customers appreciate our live support. Often, customers are shocked to talk to a live person. They are not used to getting a live person on phone or chat. So when they contact SEWP and get a quick, live one-on-one response, they appreciate that.

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Technology solutions you're going to be **Wild About!**

Wildflower is honored to serve the United States Federal Government, including its National Laboratories, doing so for three decades. We have long-term experience delivering complex technologies and services with a proven record of consistent, successful accomplishments. Our program and supply chain methodologies are a commitment to delivering the highest quality products, service, and support for customers in the public sector.



Contracts We Serve:

Army ITES
SEWP-V
SCMC
GSA
DOE-Motorola-ICPT
First Source II



Solutions:

Data Centers
Communications
Security & Cyber Security
Cloud Solutions
IT Hardware
Unmanned Aerial System



Services:

Artificial Intelligence
Cloud
Managed Services
Warehouse & Logistics
VAR



Certifications:

FAA 107 Pilots ISO
9001:2015 FOCI
Q Clearance
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SEWP V CONTACT

William Vancel

wvancel@wildflowerintl.com
865-224-0627

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HOW TO ORDER USING SEWP

SEWP is a “Catalog By Request,” not a “Request By Catalog.”

As long as your requirements are within the scope of SEWP, you can send out a Request for Quote (RFQ) or a Request for Information (RFI) for the ICT products or services you are looking to obtain.

There is no static catalog to search. SEWP has an online, dynamic, constantly updated catalog. And if the product is not in the SEWP database you can use the Market Research Tool (MRT) to have it added within 24 hours.

The Contract Holders will add the items to the contract based on your request and send you back a quote through the QRT. You can then order the items based on the quote. If you are uncertain about the scope, send your requirements to the SEWP Customer Service team who will perform a scope review.

Typical Order Process

The typical process, is for an end-user to determine a requirement and generate a purchase request (PR). The PR along with any necessary funding information is sent to that Agency’s procurement office which results in the is-

suance of a delivery order (DO). Any valid Federal Agency DO form and the associated delivery order number may be used.

The NASA SEWP Program Management Office (PMO) does not issue DOs — these must be issued through the issuing Agency’s procurement office. The SEWP PMO reviews, processes and tracks issued DOs and forwards them to the Contract Holder(s).

Some Agencies have special requirements for issuing IT Delivery Orders. It is the issuing Agency’s Contracting Officers’ (COs/KOs) responsibility to be aware of any Agency specific policies regarding issuing orders via an existing contract vehicle and Government-wide Acquisition Contracts (GWACs).

There are no requirements under the SEWP Contracts for issuing Agencies to use other intermediary procurement offices, except as directed through their own internal policies. Regardless of Agency-specific ordering processes, the visual below outlines the general flow for SEWP orders. ♦

SUPPORT BEGINNING TO END

1. PRE-ORDER SUPPORT

- Assistance on SEWP Processes include step-by-step walk through Review Requirements upon request

2. PRE-ORDER SUPPORT


- Review, process and forward orders and mods
- Orders/Mods must be sent to SEWP Program Management Office (PMO) via sewporders@sewp.nasa.gov by the Agency
- All orders verified by PMO prior to forwarding to Contract Holder

3. POST-ORDER SUPPORT

- Reconcile and track orders through completion
- Process and post order status data
- Assist with problem resolution

There is no static catalog to search.

SEWP has an online, dynamic, constantly updated catalog.



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USER-FRIENDLY WEB TOOLS MAKE BUYING EASY

From market research to product delivery, SEWP is by your side every step of the way.

Provider Lookup Tool

No Login Necessary

This tool lists all Providers whose products, equipment or services are available on one or more SEWP contracts. The Provider table indicates how many contracts and how many line items (CLINs) are available for the given Provider. Selecting a Provider will display more details including the SEWP Contracts with that Provider and a link to their website.

Although customers can see line item pricing, the problem is that this price was charged at one time and is not necessarily the current price. Customers would need to use QRT to get best pricing. The tool does show customers what has already been asked for and the companies that are available on contract.

MRT — Market Research Tool

Login Required

The SEWP Market Research Tool (MRT) allows users to simply and quickly perform a search for products and providers available within the SEWP contract. Then take your search results and create a Request for Information (RFI) in minutes, using the SEWP Quote Request Tool to acquire pricing and availability.

Even if the search returns few or no results, as long as the desired item is in scope, we recommend submission of an RFI. Products and providers are added to the contract, typically in one business day, often within 30 minutes.

The Market Research Tool is a much more enhanced version of Provider Lookup that will actually turn your search into criteria that you can forward to the Contract Holders to get a response.

Start with looking up a Provider, for example Dell, and you get feedback which you can forward to the Contract Holder to get more detailed information.

Order Status Tool

Login Required

This tool allows customers to access the order status of their SEWP orders and saves time putting together Help Tickets, if needed. With this tool the customer gets a list of all orders by them or that reference them with tracking and order numbers.

You can also request status information, view order history and obtain copies of orders and related documentation such as the original Request for Quotes (RFQ), date awarded, current status, worth of order, delivery date and a question and answer tool for contacting Contract Holders or SEWP only.

View the 3 minute Order Status video clip for an introduction to this tool: www.sewp.nasa.gov/events/multimedia/index.shtml.





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ANACAPA's Secure Supply Chain risk management system (SCRM + C-SCRM) leverages our **best practices, processes, and tools** to provide our SEWP V clients the SAFEST and most cost effective **IT Hardware, Software and Cloud solutions** available - on Contract!

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- ISO 20243 certified - Mitigating maliciously tainted and counterfeit products
- AS9120 certified - Quality Management for Aviation, Space & Defense
- AS9100 certified - Quality & Value Added Integration for Aerospace
- Robust AS5553 & AS6081 - Counterfeit Risk Mitigation Strategy

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For 30 years and growing, ANACAPA has been a leader in SCRM with our aerospace clients. Now with SEWP V, you can enjoy the same level of security on all of your IT requirements!

- The Best IT Solutions
- The Finest in Customer Service
- The Safest Supply Chain

Partner with ANACAPA on SEWP V in 2022!

SEWP V Group B Contract #NNG15SD08B (HUBZone)
SEWP V Group C Contract #NNG15SD64B (SB)

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www.anacapamicro.com



NASA SEWP GWAC Guide

USE THE QUOTE REQUEST TOOL AKA QRT

Login Required

The QRT is used to request pricing and availability information. Use of the SEWP Quote Request Tool method for obtaining quotes automatically incorporates price reasonableness, scope availability determination and Fair Opportunity compliance. Order tracking and support, and display and flagging of issues at the contract, manufacturer and line item level are also incorporated.

Your information in the QRT is saved. You can see what you have opened and closed. You can hide data and notify Contract Holders you are going to make an award.

The Q&A feature in the QRT is used after you put in an RFQ. If the Contract Holders have questions they can ask you using this feature. If you get more than one question, you can answer them in the database and all the Contract Holders you contacted get to see the questions and answer them. The Q&A Tool lets both customers and Contract Holders initiate the conversation.

QRT functionality provides:

Profile Administration — Customers now have increased ability to manage their user profile.

- Information on savings compared to market prices
- All records from previous quotes are available; you can have Contract Holders requote from previous quotes.

Quote Verification Tools — Functionality has been added to the QRT.

- Verification Files will now include:
 - Product Description for each CLIN
 - EPEAT (Electronic Product Environmental Tool) compliance
 - Energy Star compliance
 - TAA (Trade Agreements Act) compliance
 - Supply Chain Data for each provider.

“Would Quote button”

- Customers receive a notice when more information is requested from Contract Holders on an RFQ or a Contract Holder would quote if given more time to respond.

“Plan to Quote” button

- When Contract Holders see an RFQ they can click on the “Plan To Quote” button and tell the customer immediately they plan to quote.

Plus the ability to:

- Do a Request For Information (RFI) through the QRT. (Does the exact same thing as MRT; it's not verified and just for information purposes.)
- Have multiple contacts within Agency see quotes
- Update, modify quotes
- Notify who is getting award and if desired, give winning bid so the winner can get ready for the order and losers can learn what they need to do to be competitive.

Plus the QRT system is verified throughout the process. So, if it takes more time to get quotes back than expected, you can easily update the request, so you don't have to start all over again.

The Q&A feature

The Q&A feature allows Contract Holders to submit questions to the customer concerning open quote requests. Now Contract Holders and customers will be able to communicate questions and answers within the SEWP QRT with the proper tracking ID and other pertinent information of the open quote request.

Further, when a customer submits an answer all Contract Holders solicited will be able to see that answer. SEWP has been very careful to include security measures and insure that proper care is taken so that Fair Opportunity is maintained and proprietary information is not shared when a solicited Contract Holder's question is sent to the customer.

View the 2 minute video clip for an introduction to the Question and Answer feature:

www.sewp.nasa.gov/events/multimedia/index.shtml.

The QRT, Market Research and Provider Tools are all ways a customer can identify the types of business they want to use e.g. small business or set-aside of some type.

You can come to SEWP and ask for the product you want, rather than having to choose from a set catalog of what's available. ♦

With 8,000 providers, SEWP has
millions of products available and 10,000 that change every day.

SEWP has the the products you want and the web tools
make it easy to find the products and those who provide them.



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For more than 20 years, we've made answering your IT needs simple. As a Minority-Owned, Woman-Owned, Small Business with HUBZone certifications, Westwind helps you meet your small business requirements, on everything from simple upgrades to complex solutions and rollouts.



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AGENCY DASHBOARDS TRACK SPENDING, TRENDS FOR CIOs AND DECISION-MAKERS

Using their Agency Dashboard, CIOs can access SEWP reports that track spending, long-term usage trends, set-aside compliance and more.

With the Agency Dashboard, SEWP reporting and tracking capabilities give CIOs and ICT decision makers the ability to see what they are spending and buying over the long term.

They benefit by using SEWP reports to track spending, long term usage trends, set aside compliance and to consolidate buying efforts.

For example, on the Agency Dashboard, CIOs can compare monthly versus yearly spending. The goal is to provide whatever data the Agency needs, when they want it, so they can download it and see results in summary or detail formats.

Originally the Agency Dashboard was just a reporting tool so that CIOs could come in and capture or generate reports and see the spend that through the years. Now it provides even more.

Get Customized Reports When You Want Them

Clearly, there is a hand-in-hand relationship between good and accurate data and good and accurate reports.

To make the Dashboard even more valuable, there is a self-service Report Tool where Agencies can come in and pull their Agency data. So, instead of SEWP sending out standard template reports, CIOs can come in and pull data however often they want. The tool is web-based with login required.

The goal is to automate multiple types of reports, with the convenience of Agencies being able to pull the data themselves and not wait for SEWP to send out monthly reports.

With the Agency Dashboard, customers can save data and export to their desktop. It empowers Agencies to choose their own data points and pick and choose the elements they think are most important.

SEWP expends a lot of effort making sure the customer's data on their orders is accurate for what they're ordering. That information must be accurate for CIOs using their Dashboard to see accurate spending data on whatever timeline they are looking for, whether its a weekly, monthly or quarterly report.

In the future, SEWP is looking to integrate UNSPSC (United Nations Standard Practice and Service Codes) data to make sure that classification is accurate. In addition, SEWP is studying PSCs (Product Service Codes) and how to make that information available to customers. ♦

AGENCY DASHBOARD REPORTS COVER:

- Product Categorization — products on contract are categorized for tracking and reporting
- Item-level tracking of Agency level purchase history
- Purchase history — customers can request data on program purchases, for example:
 - Product classification data
 - Supply Chain data
 - Easy tracking of requirements
 - How purchase match up with their requirements
 - Whether purchase is helping meet requirements.
- Energy Star compliant
- Trade Agreement Act (TAA) compliant
- Adherence to FITARA and other government initiatives.
- Total \$ spent with SEWP
- Total \$ spend and/or quantities by Product Categories
- Set-Aside Breakdown (Total spend and % of spend by set-aside)
- Strategic Sourcing Statistics (Total \$ of SEWP spend applied to SS options)

To find out what SEWP can do for your Agency, email help@sewp.nasa.gov.

The Agency Dashboard provides
CIOs and ICT decision makers
the data needed to make decisions
and track spending.
It's all about what their needs are.



Simplify Procurement Through SEWP V with DLT

Getting the IT solutions and services you need shouldn't take an act of Congress. For over 30 years, DLT Solutions has made IT procurement easy by offering a robust collection of innovative solutions across six strategic solution sets:

- Application Lifecycle
- Big Data & Analytics
- Business Applications
- Cloud Computing
- Cybersecurity
- IT Infrastructure

SEWP V Contract:

Group A (NNG15SC07B) | Group D (NNG15SC98B)

To learn more about how DLT can help streamline IT procurement, visit us at www.dlt.com/sewp. To request a quote, call 800.262.4DLT (4358) or email sales@dlt.com

NASA SEWP GWAC Guide

VIRTUAL AGENCY CATALOGS INDIVIDUALIZE BUYING

The government doesn't have to fund this mechanism until an Agency actually buys something. You are not going to pay in advance; it stays in your cart.

An Agency Catalog is a virtual, dedicated and pre-competed ordering vehicle populated with products and/or services, (as defined by an Agency's requirements documentation) and are available for procurement through the SEWP V contracts.

Just as you would shop on a commercial website, customers go to the website, see the products, the price, read all about it and if wanted, put in into their cart.

The products/services identified in the Agency's requirements are competed among the selected group(s) of SEWP Contract Holders, resulting in two or more Contract Holders selected for ongoing competition and fulfillment of each order through the life of the catalog.

Easy As Possible

Customers create a virtual catalog specific to their Agency based on pre-competed and negotiated solicitations and responses. And in this virtual space anyone in the Agency can procure as they need things.

The catalog is good for 5 years and is based on actual requirements, solicitations, and responses and everything that goes into normal award, such as the FAR, terms and conditions, everything you would need for a procurement.

The best thing is that government doesn't have to fund this mechanism until they actually buy something. Like any commercial website, you are not going to pay in advance; it stays in your cart.

This is great for Agencies: There is NO requirement to fund this virtual catalog which really helps those Agencies who may have not gotten their budget funding approvals.

Benefits:

1. Agencies only have to do this one time
2. No funding requirement until an Agency buys something
3. No commitment by the government to actually buy anything through this.

Speed and Flexibility

Catalogs provide Agencies with speed and flexibility, offering 'point and click, on-demand purchasing' (similar to an e-commerce website), with no restrictions on the quantity purchased or frequency of usage.

When an Agency's procurement has some (or all) of the following criteria, an Agency Catalog may be a viable option to consider:

- Known set of specifications/requirement
- Unpredictable procurement ordering cycle
- Unpredictable volume and/or funding of products/solutions
- Standard technology updates
- Multiple ordering locations.

Your Agency catalog sits in a virtual space with everything negotiated and ready to go when customers need it, and there is no commitment to buy. There is a lot flexibility.

If you have questions about Agency Catalogs or would like to discuss setting one up for your Agency, please email: help@sewp.nasa.gov. ♦

It's simply the best offer around.

Product Categorization

Purchase history

Item-level tracking

Who You Are Buying From Matters.

Emergent™ is the expert in understanding how to “do” SEWP V. As a top five contract holder, you can trust our secure supply chain and sophistication with large and complex transactions, both in quantity and value.

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We deliver a streamlined procurement process through pre-competed, pre-negotiated contracts



Our extensive partner network allows access to a wide range of on premise and cloud-based products and services



We help our customers maximize return on investment through innovative technology solutions

Learn more

emergent360.com/sewp-v



Why Red River for SEWP V

- Proven SEWP performance and established management team
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- Improve the speed, ease and flexibility with which you can acquire and expand technology capabilities
- Over 1M innovative products and best in class services on contract updated daily
- Access to technology experts with the highest technical certifications and credentials
- Proud Cisco Gold Partner since 2008
- Named Cisco's 2021 Americas Customer Experience Partner of the Year

Our SEWP V Contracts include:

- NNG15SC85B (Group C) - NNG15SC46B (Group D)

Learn more about Red River and our SEWP V contract at redriver.com/contracts/nasa-sewp

?

OUR CAPABILITIES



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Security



Data



Mobility



Collaboration



Networking



Data Center



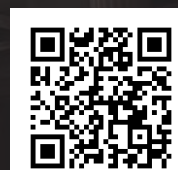
DevOps

p-v



Red River


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CUSTOMER ODYSSEY TEAM LOOKS TO THE FUTURE

The Team is designed to research, develop and vet innovation opportunities that could potentially feed current enhancements or lay the foundation for the future SEWP experience.

The Customer Odyssey Team (COT) has continued to evolve as it enters its third year. This research & development team now includes four individuals that bring complementing research skill sets to the SEWP organization — UX/UI design, information architecture, technological capabilities as well as SEWP business expertise.

The Team is designed to research, develop and vet innovation opportunities that could potentially feed current enhancements or lay the foundation for the future SEWP experience. Over the first two years the Team focused on better understand Customer Experience (CX) best practices, researching and understanding SEWP users, journey mapping, tool prototyping and better understanding in-house SEWP data.

In 2021:

Established the foundation for the training pillars that serve as the cornerstone for SEWP U (Strategy Team Support)

- Researched and presented on training best practices that acted as part of the foundation for the current External Communication and Training strategic initiative (Communications Team Support)
- Established a cloud sandbox to begin exploring the cloud environment and if/how we can leverage (IT Team Support)
- Researched and provided new design ideas for the training video page to improve our program's customer experience (Communications Team Support)

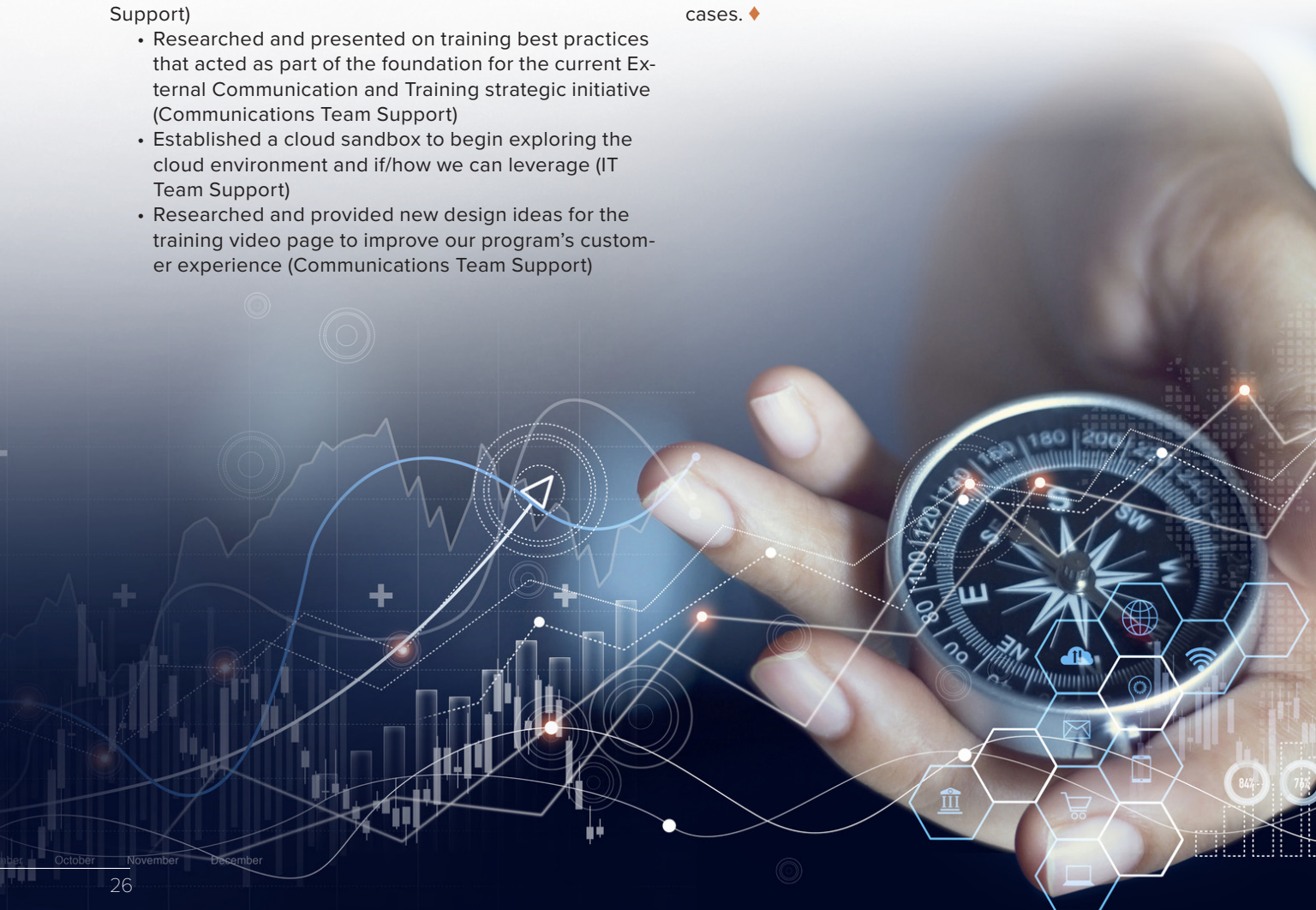
- Researching new tools and automation technologies to find and extract data from documents (Odyssey Objective)
- Researched Customer Experience (CX) holistic approach which is now moving into operations. (Odyssey Objective)

2022 and Beyond:

The Team will continue to research the following topics and feeding their results back to the operational teams.

- Website Menu Structure & Page Design Research
- User Workflow Efficiencies
- Mobile App Best Practices
- Further Exploring Cloud Platforms
- Research & Prototype User Dashboard

Ultimately, the Customer Odyssey Team supports the operational teams of SEWP to ensure any research needed is performed promptly and with application to SEWP use cases. ♦



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ISO 27001:2013	INFORMATION SECURITY MANAGEMENT SYSTEM
ISO 20001:2018	IT SERVICE MANAGEMENT SYSTEM
ISO 20243:2018	IT OPEN TRUSTED TECHNOLOGY PROVIDER SYSTEM

CONTRACTS

NASA SEWP V #NNG15SC83B (Group C)

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NASA SEWP GWAC Guide

GET THE FASST ADVANTAGE

The SEWP Federal Agency Strategic Support Team (FASST) assists Agency CIOs, ICT decision-makers and procurement chiefs with strategic purchasing.

The FASST meets with heads of Agencies, CIOs, and others in strategic positions with two tenets:

1. We listen first.

Our first question is: How can we help your Agency? Then we tell you what we can do for you. Often CIOs and Agencies are wary of using outside contracts because Agencies don't want to give up control. Using SEWP gives CIOs more control.

2. SEWP can be your vested partner.

Don't look to SEWP to just "buy an item." View SEWP as a customer friendly tool for and a vested partner in your acquisitions of ICT and ICT-related products and services. Come to SEWP for help with your overall requirements.

The FASST can also provide help establishing an individual Agency Catalog and targeted Agency Reports. Areas where SEWP has provided assistance include acquisitions with **Mobility, Cyber, Emerging Technologies and Cloud initiatives.**

People Know a Good Thing

SEWP meets with Agencies that are not only in a planning mode, but also those Agencies that need some advice about their current situation. The goal is to provide government with information on how to purchase in the most efficient way rather than wait until they have problems.

Agencies often want to "pick our brains" for policy or contractual guidance on how to be better buyers in the government arena. Some want to consolidate the number of contracts they have. They are particularly interested in Agency Catalogs and how they work and how they can get started.

Contact the SEWP Help Desk at help@sewp.nasa.gov to learn more. Simply give us an idea of what you are attempting to accomplish. Within one business day you will get a FASST call. ♦

The bottom line:

People know a good thing when they see it.

EARP ENSURES SUPPLY CHAIN INTEGRITY

SEWP's Established Authorized Reseller Program (EARP) verifies relationships between Contract Holders and OEMs.

Knowing the supply chain is essential when buying a product such as a network router. Thus there is a specific reason for purchasing from an OEM "established authorized reseller". Conversely, when buying a network power cord, more of a commodity, perhaps it is not necessary.

Supply chain integrity is essential. To ensure government this relationship exists when buying products and/or services critical to their agencies, EARP tells the customer the relationship of the Contract Holder to the OEM to verify the product's supply chain.

When quotes come into the SEWP system, the default is an automated EARP verification process and functionality built into the QRT. EARP will restrict non-established authorized resellers from quoting items to government customers.

Learn more by contacting the Help Desk at help@sewp.nasa.gov. ♦

EARP will restrict non-established authorized resellers from quoting items to government customers.

ACQUIRING FEDERAL MOBILITY PRODUCTS AND SERVICES

SEWP delivers mobility solutions in 14 mobility categories.

The Federal Mobility Categories & Acquisition Options Guide updates the way that mobility is defined and the existing acquisition options for procuring mobile technology and solutions efficiently.

The guide was published in March 2020 and updated in April 2022. Existing government acquisition vehicle options include those from the NAVY (SPIRAL III), Army CHES, NASA SEWP, NIH NITAAC CIO-SP3 and CIO-CS, and GSA MAS and EIS.

These actions furthered the federal government goal of embracing mobility as a means to improve the effectiveness of its workforce, mission, and responsiveness to the public.

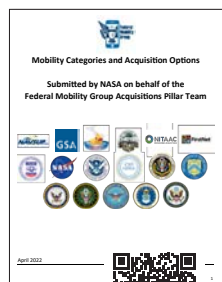
The Guide does the following:

1. Updates the definitions associated with mobile products/services/solutions categories that brings greater clarity to each;
2. Introduces additional subsets of the mobile technology environment that had not yet been identified;
3. Identifies the acquisition vehicles available for the purchase of mobility products and services aligned with each of the mobility categories defined; and
4. Provides some nominal guidance into the appropriate considerations associated with each vehicle.

The Guide shows customers that there are choices in which procurement vehicle to use. A matrix listing the government-wide contracts and the 14 categories with their definition was developed. Customers can look at the matrix and see which contracts have the mobility products and services that the Agency needed.

Guide Benefits:

- Agencies now have a single, definitive source by which to articulate their mobility needs, including the needs for mobile security solutions;
- Agencies may see which existing contract solutions may meet their needs at a glance;
- Consistent use of mobility category definitions by Agencies increases understanding by industry of an Agency's requirements; and
- Agencies have a pre-identified diverse set of acquisition vehicles that can meet their needs resulting in shortened buying time, reduced transaction costs, and the elimination of unnecessary contract duplication.



14 Mobility Categories

In order to procure enterprise mobility products, services and solutions, the Guide defines requirements in the following 14 categories:

1. Wireless Carrier Services
2. Mobile Hardware/Infrastructure
3. Mobile Devices
4. Enterprise Mobility Management (EMM)
5. Telecommunications Expense Management Services (TEMS)
6. Mobility-as-a-Service (MaaS)
7. Mobile Application Vetting
8. Mobile Threat Defense (MTD)
9. Mobile Identity Management
10. Internet of Things (IoT)
11. Mobile Application Development
12. Mobile Accessories
13. Consulting
14. Testing and Piloting

SEWP offers solutions for mobility in all of these categories. Visit the SEWP website homepage to download the Guide or scan the QR code on this page. ♦

Agencies now have a single, definitive source by which to articulate their mobility needs, including the needs for mobile security solutions.



508: DEMYSTIFYING ICT ACCESSIBILITY

SEWP is the only acquisition solution that facilitates customers obtaining Section 508 Accessibility Conformance Reports from the Contract Holders/vendors.

By 2023, the number of people in the workforce with disabilities will triple — mostly due to advances in assistive technologies and AI.

To promote ICT Accessibility, Section 508 of the Rehabilitation Act requires that Agencies buy and build information and communication technology (ICT) accessible to people with disabilities.

Accessibility Conformance Reports are typically based on a template developed by the IT Industry Council (VPAT 2.4) and indicate the product's conformance against each applicable ICT Accessibility (Section 508) technical standard (based on the Revised Section 508 Technical Standards of 2017).

Agency customers need to be aware of their internal acquisition processes and must request the reports accordingly. SEWP holds Contract Holders accountable for providing these reports so Agencies may make informed decisions based on ICT accessibility.

The SEWP website makes it easy for customers to request Section 508 Accessibility Conformance Reports from SEWP Contract Holders with one click when using the QRT Tool. You just need to request the Contract Holder provide the report at the time of quote. You don't have to spend time searching individual product categories.

Demystifying Section 508 Guide

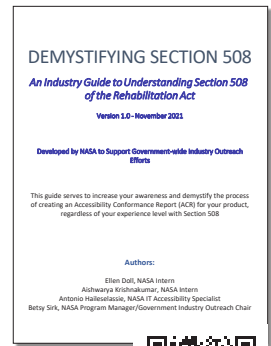
SEWP is uniquely positioned to provide guidance to industry (OEMs or resellers) to raise their awareness of the Section 508 law and provide training on developing accessibility conformance reports.

SEWP's Demystifying Section 508 Guide is an interactive guide that industry can use along with the template that the IT Industry Council already created to help companies build their reports that basically just address each of the relevant technical standards that define what accessibility is.

Companies need to say their product supports, partially supports, does not support ICT Accessibility or does not apply. That report is actually the basis for being able to move forward in acquisition unless there is another exception that applies that the government can claim.

SEWP developed the Guide and shared drafts with industry, including large scientific equipment manufacturers, niche software manufacturers and everybody in between. After getting feedback, the Guide was vetted by the IT Industry Council because they're the ones that designed the VPAT template.

All of this represents a culture and mind shift. The messaging is that, ICT Accessibility of a company's products and services is a win-win situation because it increases market share. ♦



SEWP's Demystifying Section 508 Guide is an interactive guide that industry may use along with the template that the IT Industry Council provides to help companies build their Accessibility Conformance Reports that address the accessibility of their products against the relevant Section 508 technical standards which define accessibility.

GET EPEAT RATINGS FOR MILLIONS OF SEWP CLINS

The Electronic Product Environmental Assessment Tool (EPEAT) is a registry of environmental product ratings supplied by manufacturers.

The SEWP Data Integrity Team makes certain all parts sold through SEWP match the EPEAT database (true part number).

The Data Integrity Team maintains the data and monitors the EPEAT registry as they receive updated CLINS. This data is very valuable to customers who want to make sure to have that energy saving product.

While each is different, customers often mandate that new ICT products purchased are EPEAT registered and rated. But finding details on a vendor part number and ratings is not that easy. That's why SEWP created their EPEAT product part number validation process.

As manufacturers put their products into the EPEAT registry, SEWP makes sure to validate the product's part number exactly and that the correct rating — Gold, Silver or Bronze is posted for the SEWP CLIN.

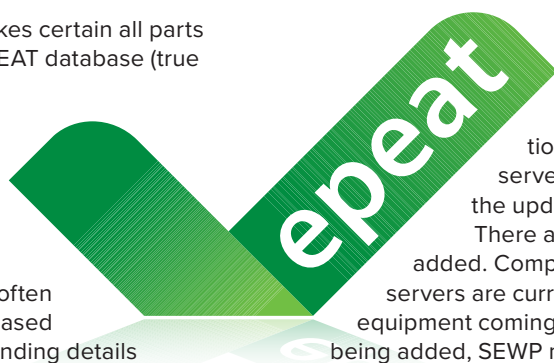
The Data Integrity team reviews the part numbers and confirms them. If they don't match, a team member will do the research and go back to the Contract Holder to make sure the correct manufacturer part number is in the system.

For example, when customers use the QRT (Quote Request Tool), they can put in their product information and find out the EPEAT rating for the particular laptop or desktop. The GSS catalog also has that information and SEWP works hard to make sure that the information is accurate and available for the customer.

Tying Product Rating To Part Number

The EPEAT registry itself does not include part number data, but the SEWP Data Integrity team has bridged the gap and connected EPEAT product ratings to manufacturer part numbers on SEWP.

Currently there are more than 15 Million CLINs in the SEWP database that have been matched and approximately



20,000 CLINs are updated, added or deleted daily. SEWP continually monitors the EPEAT registry for new additions. For example, phones and servers are now included as part of the updated registry.

There are always new EPEAT categories added. Computers, imaging, mobile phones, servers are current categories with networking equipment coming soon. And with new categories being added, SEWP makes sure that to stay on top of those additional categories so that data gets integrated into the system.

EPEAT and OEM Part Number Listing

SEWP makes sure the part numbers supplied by Contract Holders and provided to customers for the SEWP EPEAT registry are OEM part numbers. What makes the SEWP EPEAT database the most comprehensive is while everybody has EPEAT data, SEWP data includes both the EPEAT information combined with OEM part numbers.

Further, the EPEAT data is part of the QRT tool. So as a customer comes in and puts an RFQ in, a request for quote, there is an option where they can ask and they can say whether or not they want EPEAT products.

SEWP does provide information whether or not the product desired is on EPEAT registry and tells customers what the category is or the rating that it received, whether it's Gold, Silver or Bronze. The Data Integrity team makes sure that the posted data reflects exactly what's in that registry.

So, in their RFQ customers can ask for a Gold rated product and make that be part of their requirement on their request. So then the Contract Holders will only quote Gold rated products because that's what the customer is asking for. ♦

SEWP was awarded the 2022 EPEAT Purchaser Award by the Global Electronics Council in five classification categories for excellence in the procurement of IT products and services. All these EPEAT products are available for federal IT buyers.

NASA SEWP GWAC Guide

GOVERNMENT-WIDE STRATEGIC SOLUTIONS (GSS) FOR WORKSTATIONS (DESKTOPS, NOTEBOOKS, TABLETS, THIN/ZERO CLIENTS)

OMB policy mandates Federal Agencies use GSS to fulfill the bulk of their end user computing needs.

Government-Wide Strategic Solutions (GSS) provides proven and forward-looking technology — and it is driving the value for Agencies. The program now offers Version 8 system solutions and is designed to reduce costs and increase value government-wide.

Benefit by using GSS with:

- Streamlined acquisition, with products vetted and terms and conditions that include 508 and EPEAT conformance.
- Better warranty value; 3 year warranty includes keyboard and battery — that's a big deal. Customer can get extended 4 or 5 year warranties when they buy.
- Terms and conditions mandate products are all new components; and conformance with different regulations are built into using GSS.
- New technology can be infused in to GSS; companies can upgrade offerings when they want.

GSS is refreshed regularly — look for ongoing updates that save customers money.

NASA Leads Government-Wide GSS Partnership

A team led by NASA, in partnership is with GSA, NIH and the Army Chess program — a total of 25 Agencies — identified workstation (desktop and notebook) configurations that meet federal requirements for approximately 80% of systems purchased, and also incorporated best practices in spend management.

The result of this core team's work was in October 2015, OMB issued M-16-02: Category Management Policy 15-1: Improving the Acquisition and Management of Common Information Technology: Laptops and Desktops (Download PDF). GSS first specifications were published in 2013 and has been updated yearly since.

GSS systems are offered through NASA SEWP, the NIH NITACC CIOCS, GSA Schedule 70 (Hardware), and the ARMY CHES program. It is a collaborative effort to drive down costs and increase value for federal customers.

GSS is an example of excellent government wide collaboration, and the partnership has been maintained proven by the fact that GSS is now in Version 8. GSS has a refresh cycle that is used as a model for other initiatives across the government. GSS leaders meet with the key OEMs to learn about trends. They also promote GSS at the request of OMB/the IT category manager. ♦

GSS SYSTEMS NOW AVAILABLE

GSS systems are available for ordering through the SEWP GSS Catalog. The specifications include:

Desktops:

- Small Form Factor (including Mini/Micro)
- Desktop (Mini Towers and Towers)
- Integrated/All-In-One • Performance

Notebooks:

- Lightweight (including 360 degree foldable and Two-In-One)
- Notebook
- Performance
- Tablets
- Thin/Zero Clients

To find out what SEWP can do for your Agency, Email help@sewp.nasa.gov.

TERMS AND CONDITIONS ALREADY NEGOTIATED

These robust GSS systems offer many options to meet customer needs, including enabled security, upgraded memory/storage, imaging, docking stations, warehousing, asset tagging, and more.

All of the GSS systems also follow terms and conditions agreed upon by the Workstation Category Team, including EPEAT, Energy Star, Section 508, and Trade Act Agreement Compliant, 45 days or less delivery, and extended warranty options.



The Workstation/End User Device Environment and Trends
white paper lays out what's going to happen
in the next several years.

Click the link or scan the QR code to download.

TAKE SEWP'S FEDRAMP TO THE CLOUD

SEWP gives you the tools you need to ensure your cloud solutions are FedRAMP authorized.

The Federal Risk and Authorization Management Program (FedRAMP) is a government-wide program that provides a standardized approach to security assessment, authorization, and continuous monitoring for cloud products and services.

Learn more at <https://www.fedramp.gov>.

As another service to our customers, SEWP developed a FedRAMP web page to help them buy cloud solutions.

SEWP provides data on:

- Which cloud providers and/or products are FedRAMP authorized and on SEWP
- Which cloud providers and/or products are ready to be authorized and on SEWP or in the process of being authorized
- The impact level
- Service models available
- The details of the Agency Authorizations

When the customer logs into the QRT, they can see what Contract Holders provide these products. It's all part of SEWP's dedication to sharing information and easing the procurement process for customers. It's all about getting closer to the customer.

Daily Updates

FedRAMP data is automated and it is updated daily. Every morning SEWP updates that system with information based on what's out on the FedRAMP website. The bottom line: FedRAMP information is current — updated every day.

Additionally, the listing is not limited to only products from SEWP providers; it includes all products and services from providers not currently listed on the SEWP contract. There is also the added value of additional product details for registered users of SEWP.

Search by:

- **Product details**
- **Provider details**
- **Service Model** — SaaS, PaaS, IaaS or a combination
- **Impact Level** — Low, Low Impact — SaaS(LI-SaaS), Moderate, High
- **Status** — Authorized, Ready, In process
- **Agency Authorizations** — list of Agency Authorizations that have authorized a product as FedRAMP compliant on the SEWP contract. ♦

USE CREDIT CARDS FOR BUYS UNDER \$10,000

Buy direct because Fair Opportunity is not required for orders less than \$10,000.

Contact SEWP Contract Holders directly to request a quote for credit card purchases under the micropurchase limit.

The SEWP Credit Card/Micropurchases web page lists all Contract Holders and their contact information for those taking credit cards. Those with a specific company Credit Card Website have their website link included in their listing. (SEWP does not take credit card information; purchases must go through the Contract Holder.)

All products are in scope, have been approved and are already on contract. Anybody who has a credit card can go to one of those websites and make a purchase directly from there — without competition. Or you can get 3 quotes, if you want competition, and pick directly from those three.

After the order is placed, the Contract Holder sends the order to SEWP and the SEWP PMO will check to make

sure all items are on contract and information is correct. It's logged into the SEWP database; then sent to the vendor who fulfills the order and the contract holder will reach out to you to get the credit card information.

Even with oversight, the approval process is fast — usually under 1 hour. The point is to expedite and keep things moving. To obtain a quote, send a Request For Quote e-mail to SEWP Contract Holder POCs that you would like a quote from and they should send you a quote directly.

Note: if you contract the SEWP Contract Holder and complete the process, the Contract Holder will send the order to the SEWP office to obtain a SEWP tracking number (STN) before they can process the order.

You may also use the Quote Request Tool to receive quotes, if desired, but it is not necessary. ♦

NASA SEWP GWAC Guide

141 VETTED CONTRACT HOLDERS SERVE YOU

The scope of products and services that can be provided is the same for all 5 Contract Holder groups.

SEWP V is composed of 141 prime Contract Holders, both manufacturers and resellers of ICT equipment. The contracts were awarded in 5 contract Groups — 2 full and open and 3 set-aside competitions — based primarily on business size and business model.

Group A has a manufacturer NAICS code of 334111. The other groups have a Value-Added Reseller (VAR) NAICS code of 541519.

Solicitations to Contract Holders in Group A, which has a different NAICS Code, cannot be made in combination with Contract Holders in other Groups.

The method of determining which group or groups to use is dependent on your market research and your Agency requirements. In regards to competition and selection of SEWP Groups, selecting multiple groups provides the best opportunity of acquiring responses and competitive pricing. However, pre-defined selection criteria, such as a HUBZone small business set-aside, is an acceptable practice using the SEWP contracts.

Fair Opportunity to all Contract Holders within one or more SEWP Groups or set-asides is required. There is no requirement to obtain 3 quotes as long as all Contract Holders within a Group were provided opportunity to provide a quote.

Get Your Best Price

Contractual Processes set pricing and:

- Must be less than Contract Holder's GSA Price
- Must be comparable to other contracts
- Consolidation and internal competition maximizes price discounts
- Product prices may be negotiated and/or questioned

The SEWP website provides the only SEWP recommended tools for conducting product and provider searches. ♦

SEWP V GROUPS

NAICS Code 334111

Group A

- Full and open Competition

NAICS Code 541519

Group B(1)

- HUBZone Set-Aside

Group B(2)

- Service-Disabled Veteran-Owned Small Business Set-Aside

Group C

- Small Business Set-Aside

Group D

- Full and open Competition

- All business size designations are represented throughout SEWP V
- Scope is the same for all Groups
- RFQ's can be submitted separately to Group A (which has a different NAICS code) or any combination of Groups B,C and D.
- Alignment of groups ensures proper use of NAICS codes



Glenn Anderson

SEWP Program Manager

805-339-0305 x101

anderson@anacapamicro.com

www.anacapamicro.com

Secure Supply Chain Management

ANACAPA Micro Products Inc., a HUBZone-certified Small Business founded in 1991 and headquartered in Oxnard CA, integrates and supplies the best in IT Hardware, Software, Cloud computing, HPC Clusters & Technical Support for our clients on SEWP.

For IT Service, we provide customers with hyper converged infrastructure, storage, data management and protection infrastructure for direct purchase (CapEx) or as-a-Service (OpEx) and support the entire solution lifecycle.

Teaming with HP, Dell, Cisco, Samsung, Vertiv, Oracle, APC, Panasonic, Palo Alto, Zscaler, VMware, amongst our other strategic partners, we have the OEM relationships and expertise to help you navigate your way to the best and most cost-effective solutions.

ANACAPA's Secure Supply Chain risk management system leverages our best practices, processes, and tools to provide our SEWP V clients the SAFEST and most cost effective IT Hardware, Software and Cloud solutions available.

Our Quality certifications include: ISO 9001:2015; ISO 20243; AS9120 AS9100; AS5553; AS6081. All of these certifications work together to provide your products with the highest degree of security, traceability and on-time delivery.

Find us on Group B HUBZone and Group C small business.

Learn more at www.anacapamicro.com. Or call 805-339-0305 x101.

NNG15SD08B Group B — HUBZone
NNG15SD64B Group C — Small Business



Group A

Manufacturer NAICS Code: 334111

ABBA Technologies

NNG15SC00B
505-889-3337
www.abbatech.com/industries/sewp-contract/
Small Business

ABF Data Systems Inc. dba Direct Systems Support (DSS)

NNG15SD46B
858-547-8300 ext 5526
www.directsys.com/public-sector/federal/
Small Business

Alliance Technology

NNG15SC02B
443-561-0312
www.alliance-it.com/nasa-sewp-v
Small Business, WOSB

Better Direct

NNG15SD45B
480-921-3858 ext 650
betterdirect.com/federal-contracts/
HUBZone, SDVOSB, VOSB, Small Business

Carahsoft Technology

NNG15SC03B
844-850-SEWP
www.carahsoft.com/buy/sewp-contracts/sewp
Other Than Small

CDW-G

NNG15SC04B
703-621-8241
www.cdwg.com
Other Than Small

CounterTrade Products

NNG15SC05B
303-424-9710 ext 236
www.cdwg.com/integrations/custompage/v2/dec83c5163f042679fe1d7e7edae89ae
Small Business, WOSB

Dell

NNG15SC06B
512-651-4492
www.delltechnologies.com/en-us/industry/federal/nasa-sewp-v.htm
Other Than Small

DLT

NNG15SC07B
800-262-4DLT (4358)
www.dlt.com/sewp
Other Than Small

DRS

NNG15SC08B
321-622-1327
www.leonardodrs.com/about-us/contract-vehicles/gwac-id/q/sewp-v/
Other Than Small

Dynamic Systems

NNG15SC09B
310-337-4400 x222
www.dynamicsystemsinc.com/sewp/index.php
Small Business, WOSB

Emergent

NNG15SC10B
757-226-7704
www.emergent360.com/sewp-v
Small Business

General Dynamics One Source (GDOS)

NNG15SC12B
703-995-5377
www.gdit.com/about-gdit/contract-vehicles/governmentwide-contracts/sewp-v/
Other Than Small

Greenbrier Government Solutions Inc.

NNG15SD49B
304-923-3289
<http://www.ggsww.com>
HUBZone, SDVOSB, VOSB, Small Business

Hewlett Packard Enterprise Company (HPE)

NNG15SC14B
404-648-0227
government.b2b.hpe.com/hpe/contracts/nasa-sewp-v-nng15sc14b
Other Than Small

HPI Federal

NNG15SD47B
505-349-9853
h20429.www2.hp.com/hp2b/landingpages/contract/federal/hpnasasewpv.html
Other Than Small

IBM

NNG15SC15B
720-395-1463
www.ibm.com/industries/federal/contracts/sewp
Other Than Small

ID Technologies

NNG15SD48B
703-554-1674
www.sewpv.com
Other Than Small



Sharon Vail

Program Manager
503-208-8410 ext. 108
sharon.vail@bahfed.com
www.bahfed.com/sewp

Unmatched Customer Service

Founded in 2011 as a minority-owned and Certified Veteran-owned Small Business (VOSB) operating in a HUBZone, **BahFed Corp** provides IT products, services and support solutions – all backed by our unmatched customer service.

As a NASA SEWP V contract holder and recently named participant of the Navy High Performance Computing Catalog, we continue to meet the growing demands of government agencies and organizations with our technical expertise – specializing in the areas of system design, layer 2/3 networking, storage, cybersecurity, high-performance computing, machine learning, AI, tactical and airborne communications and SATCOM.

Our staff brings decades of experience within the federal IT marketplace. We have supported several major deployments for the US military, NATO, Departments of State, Homeland Security, Health and Human Services, as well as NASA. These deployments have ranged from a network outfitting for the consulate in Erbil, Iraq to a block refresh of all hardware for a DOD first responder program – and have always executed with exemplary performance records.

Additionally, BahFed maintains well-established relationships with vendors, suppliers and manufacturers, including NVIDIA, Pure Storage, Forcepoint, Dell, HPE, Microsoft, Cisco, VMware, Adobe, Keyfactor and more. These partnerships help us provide effective solutions for our SEWP customers at the best possible value.

Learn more at www.bahfed.com/sewp.
Or call 503-208-8410 ext. 108.

NNG15SD09B Group B – HUBZone, VOSB, Small Business



Ray McIlwain

Program Manager
1.301.610.0760
1.800.800.0019 x78276
Raymond.McIlwain@connection.com
www.connection.com/sewp

Connecting People With Technology

Connection Public Sector Solutions is a rapid-response provider of IT products and services to the Federal Government. We connect people with technology to enable agencies to design, enable, manage, and service IT environments. Our teams foster deep relationships around a solutions approach and exceptional service.

With more than 35 years of connecting Federal agencies to IT products and services, Connection Public Sector Solutions can help you build complete solutions on time and on budget. Our team of Account Managers boasts one of the longest average tenures in the industry, and our relationships with over 1,600 vendor partners allow us to offer best-in-class products and services.

By using Connection Public Sector Solutions to order through SEWP V, you work with a strategic partner to access a wide range of advanced technology, including digital displays, desktops, and servers; IT peripherals; network equipment; storage systems; security tools; software products; cloud-based services; video conferencing systems; and more.

Plus, you can easily purchase related services, such as installation, training, and maintenance. With more than 300,000 products, a nationwide network of service partners, and teams of certified technical experts, we'll design, build, and support your end-to-end IT systems.

Learn more at www.connection.com/sewp. Or call 1.800.800.0019 x78276.

NNG15SC36B Group D – Other Than Small



ImmixGroup/Immixtechnology

NNG15SC16B
703-639-1560 ext 1560
www.immixgroup.com/contractvehicles/federal/sewp-v
Other Than Small

J.C.Technology, Inc. dba Ace Computers

NNG15SCO1B
847-952-6933
www.acecomputers.com/sewpva.asp
Small Business, WOSB

KOI Computers

NNG15SD50B
630-627-9638
www.koicomputers.com/contracts/nasa-sewp-v/
EDWOSB, Small Business, WOSB

Merlin International, Inc dba Merlin Technical Solutions

NNG15SC17B
703-915-6898
merlincyber.com/contract-vehicles/#toggle-id-1
VOSB, Small Business

NCS (NCS Technologies)

NNG15SD51B
843-441-3454
www.ncst.com/contracts/solutions-enterprise-wide-procurement-sewp-v
Small Business

PCMG

NNG15SC18B
703-594-8122
www.insight.com/pcmgfederalcontracts
Other Than Small

PetroSys Solutions Inc. dba psitechnology (PSI Technology)

NNG15SD52B
713-355-2202 ext 219
www.petrosys.com/federal-sewp5/
Small Business, WOSB

Science Application International Corporation dba SAIC (SAIC)

NNG15SC21B
800-398-8090
www.saic.com/who-we-serve/contracts-and-schedules/nasa-sewp-v
Other Than Small

SEWP Solutions, LLC (SEWP Solutions)

NNG15SC19B
571-620-7405
www.sewpsolutions.com
Other Than Small

SHI International Corporation

NNG15SD53B
609-480-7584
www.shi.com/customerservices/shimarketing.aspx?contentid=91145
Other Than Small

SIRIUS FEDERAL, LLC (SIRIUS FEDERAL, LLC)

NNG15SC11B
410-774-7238
www.siriusfederal.com/sewp-v/
Other Than Small

Sterling Computers

NNG15SC20B
605-242-4060
sterling.com/sewp-v/
Small Business, WOSB

Transource

NNG15SD55B
623-879-8882 exx124
www.transource.com/sewp_info/sewp_lpage.asp
Small Business, WOSB

Unicom (Unicom Government)

NNG15SD56B
703-502-2753
www.unicomgov.com/sewpv
Small Business

World Wide Technology (WWT)

NNG15SC22B
618-797-5765
www.wwt.com/nasa-sewp-5-contract
Other Than Small

Zivaro

NNG15SC13B
720-836-7406
zivaro.com/industries/federal-government/sewp-v/
Small Business

Zones

NNG15SD57B
253-545-7015
www.zones.com/site/statics/static_page.html?name=sewp/index&zone=business
Other Than Small

Group B

Manufacturer NAICS Code: 541519

Group B — HUBZone

4 Star Technologies

NNG15SD06B
757-965-9034
4star-tech.com/nasa-sewp-v
HUBZone, SDVOSB, VOSB, Small Business

Akira Technologies

NNG15SD07B
202-517-7187 ext1309
www.akira-tech.com/nasa-sewp-v/
HUBZone, Small Business

Anacapa Micro Products

NNG15SD08B
805-339-0305 ext 101
www.anacapamicro.com/anacapa/contracts/nasa/nasa.html
HUBZone, Small Business

BahFed

NNG15SD09B
503-208-8410 ext 108
www.bahfed.com/sewp
HUBZone, VOSB, Small Business

Better Direct

NNG15SD10B
480-921-3858 ext 650
betterdirect.com/federal-contracts/
HUBZone, SDVOSB, Small Business, VOSB

Blue Tech

NNG15SD00B
619-488-9229
www.bluetech.com/contract/sewp-v
WOSB, HUBZone, Small Business

FedBiz IT Solutions

NNG15SD01B
703-343-6123
fedbizit.com/contracts-2/nasa-sewp-v/
WOSB, HUBZone, VOSB, EDWOSB, Small Business

GovSmart

NNG15SD11B
434-326-0565
www.govsmart.com
HUBZone, Small Business

MVS

NNG15SD12B
202-722-7981 ext 153
www.mvsconsulting.com/contract-vehicles?id=81
HUBZone, Small Business

NexTech Solutions

NNG15SD03B
904-458-7658
www.nextechsol.com/nasa-sewp-v
SDVOSB, Small Business, VOSB

OCG Telecom

NNG15SD13B
513-588-2828 ext2
www.ocgtelecom.com/nasa-sewp-v.html
HUBZone, Small Business

PCITec (Panamerica Computers, Inc.)

NNG15SD02B
540-635-4402 ext 304
www.pcitec.com/sewp
WOSB, HUBZone, Small Business

WestWind Computer Products, Inc.

NNG15SD04B
505-345-4720
wwcpinc.com
HUBZone, WOSB, Small Business

Wildflower International

NNG15SD05B
865-224-0627
www.wildflowerintl.com/contracts/sewp-v/
WOSB, HUBZone, Small Business

Group B — SDVOSB

AATD

NNG15SD18B
703-626-1044
www.aatd-llc.com/advantage/
SDVOSB, VOSB, Small Business

AlphaSix Corporation

NNG15SD28B
703-579-6479
www.alphasixcorp.com/nasa-sewp
SDVOSB, Small Business, VOSB

Alvarez

NNG15SD19B
303-482-0198
www.alvarezit.com/
SDVOSB, Small Business, VOSB



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www.cynergy.pro

Spanning All Elements of the ICT Landscape

Cynergy Professional Systems, LLC

(Cynergy) is a Value-Added Reseller of-fering a full range of communication and information technology products and services spanning all elements of the information technology and communica-tions landscape.

This includes the design, engineering, planning, project management, system integration, and quality assurance for information technology and communica-tions systems, with a particular emphasis on supporting the U.S. Federal Gov-ernment. We build and deploy systems within both the Continental United States (CONUS) and internationally Outside the Continental United States (OCONUS).

In the communications sector, we specialize in seamlessly integrating mis-sion-critical voice, wireless, microwave, land mobile radio systems, fiber, and next-generation Long Term Evolution (LTE) technologies. Our Federal I.T. practice focuses on core technologies in Communication, Storage, Advanced Computing, Virtualization, Systems Modernization, Managed Print Services, Medical I.T. Solutions, Security, and Networking products.

Cynergy is an SBA Certified 8(a) Small Disadvantaged Business, HUBZone, Eco-nomically Disadvantaged Woman Owned Small Business (EDWOSB), and Service Disabled Veteran Owned Small Business (SDVOSB). Founded in 2009, the Califor-nia based company has built its business reputation on providing excellent customer service and proven post-sale implementation practices. Cynergy holds specific Ordering Agreements with Government agencies, as well as NASA SEWP V contracts in Group B & C.

Learn more at www.cynergy.pro or email jodi.darnell@cynergy.pro.

NNG15SD20B Group B – SDVOSB:
EDWOSB, HUBZone, SDVOSB, Small Business, VOSB, WOSB
NNG15SC67B Group C – EDWOSB,
HUBZone, SDVOSB, Small Business, VOSB, WOSB



**Michael Bekampis, PMP**

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www.dlit.com/sewp

Dedicated To Solving IT Challenges

DLT Solutions is a wholly owned subsidiary of Tech Data and part of the TD SYNEX family. DLT is the premier government solutions aggregator that specializes in understanding the IT needs of the U.S. federal, state, local and education market.

For over 30 years, DLT has been dedicated to solving public sector IT challenges and has the knowledge and experience helping public sector customers acquire the technology solutions they need, a vast contract portfolio, and a robust collection of technology solutions across six strategic solution sets — Application Lifecycle, Big Data & Analytics, Business Application, Cloud Computing, Cybersecurity and IT Infrastructure.

DLT has been awarded not one but two SEWP V, IDIQ/fixed-firm price contracts. Now federal agencies and their supporting contractors have an easier way to procure a wide variety of technology solutions and services — backed by the operational excellence and fast, flexible and responsive service you'd expect from DLT.

Learn more at www.dlit.com/sewp.
Or call 800-262-4DLT (4538).

NNG15SC07B Group A – Other Than Small

NNG15SC98B Group D – Other Than Small

**Architecture Solutions, LLC**

NNG15SD42B
412-657-2219
www.architecturellc.com
SDVOSB, Small Business, VOSB

Cynergy Professional Systems

NNG15SD20B
800-776-7978 ext 237
www.cynergy.pro/sewp
WOSB, HUBZone, SDVOSB, EDWOSB, Small Business

Epoch Concepts

NNG15SD30B
505-363-9399
epochconcepts.com/nasa-sewp/
SDVOSB, Small Business, VOSB

FedStore Corporation

NNG15SD21B
571-446-3620
www.fedstore.com/contracts/sewp
SDVOSB, Small Business, VOSB

Four Points Technology

NNG15SD22B
571-353-7229
www.4points.com/contract-vehicles/sewp-v
SDVOSB, Small Business, VOSB

GAI (Government Acquisitions)

NNG15SD23B
513-864-3896
www.gov-acq.com/contracts/nasa-sewp-v-contract/
SDVOSB, Small Business, VOSB, HUBZone

i3 Federal

NNG15SD31B
703-825-1043
www.i3federal.com/sewpordering.html
SDVOSB, Small Business, VOSB

KPaul Properties LLC

NNG15SD33B
317-243-1750 ext 1000
www.kpaul.com/nasa-sewp-contract-holder/
SDVOSB, Small Business, VOSB

Lancer Information Solutions

NNG15SD29B
703-683-4033
www.lancerinfo.com/contracts.html
SDVOSB, HUBZone, Small Business, VOSB

METGreen Solutions, Inc.

NNG15SD37B
531-204-0533
www.metgreensolutions.com/sewp-v
SDVOSB, VOSB, Small Business
Minburn Technology Group, LLC
NNG15SD34B
571-699-0705 ext 103
www.minburntech.com/sewp-v.html
SDVOSB, Small Business, VOSB

RedHawk IT Solutions

NNG15SD38B
703-615-1213
www.redhawkit.com/contracts/nasa-sewp-v-contracts/
VOSB, SDVOSB, Small Business

Regan Technologies

NNG15SD39B
703-459-6777[†]
www.regantech.com/nasa-sewp-v
VOSB, SDVOSB, Small Business

SDVO Solutions LLC (SDVO Solutions LLC)

NNG15SD32B
301-639-2187
www.sdvosolutions.com/nasa-sewp-v
SDVOSB, VOSB, Small Business

TechAnax LLC

NNG15SD24B
703-582-3932
www.techanax.com/nasa-sewp-v
VOSB, SDVOSB, Small Business

Three Wire Systems

NNG15SD25B
703-609-1765
threewiresys-7008318.hs-sites.com/contract-vehicle/nasa-sewp-v
VOSB, SDVOSB, Small Business

ThunderCat Technology

NNG15SD26B
703-674-0221
www.thundercattech.com/contract-vehicles/sewp
VOSB, SDVOSB, Small Business

V3Gate LLC

NNG15SD27B
855-483-4283 ext 17
www.v3gate.com/nasa-sewp-v
VOSB, SDVOSB, Small Business

**Veteran Information Technologies, LLC
(VetInfoTech)**
NNG15SD41B
270-735-7896
www.vetinfotech.com
VOSB, SDVOSB, Small Business

Veteran Technology Partners, LLC
NNG15SD43B
603-568-0950
www.thevtp.com/nasa-sewp-v-contract
VOSB, SDVOSB, Small Business

Group C

Manufacturer NAICS Code: 541519

AT Networks (A&T Marketing, Inc.)
NNG15SD58B
410-312-9900 ext 301
www.atnetworks.com/customtabs/1
WOSB, EDWOSB, Small Business

AlphaSix Corporation
NNG15SD63B
703-579-6479
www.alphasixcorp.com/nasa-sewp
SDVOSB, VOSB, Small Business

ABBA Technologies
NNG15SD59B
505-889-3337
www.abbatech.com/industries/sewp-contract/
Small Business

Alvarez LLC
NNG15SC60B
303-482-0198
www.alvarezit.com/
SDVOSB, VOSB, Small Business

ABM Federal Sales
NNG15SC56B
636-229-8132
www.abmfederal.com/contracts/#nasa-sewp-v
Small Business

American Wordata, Inc. (AWData)
NNG15SC62B
602-938-5363 ext 110
www.awdata.com/nasa-sewp-v
WOSB, EDWOSB, Small Business

Accelera Solutions
NNG15SC57B
703-637-7428
www.accelerasolutions.com/contracts/nasa-sewp-v
Small Business

Anacapa Micro Products, Inc.
NNG15SD64B
805-339-0305 ext 101
www.anacapamicro.com/anacapa/contracts/nasa/nasa.html
HUBZone, Small Business

Advanced Computer Concepts (ACC)
NNG15SD60B
571-395-4174
www.acc.net/contracts/sewp
WOSB, Small Business

Architechture Solutions, LLC
NNG15SD94B
412-657-2219
www.architechturellc.com
SDVOSB, VOSB, Small Business

Affigent, LLC
NNG15SC59B
571-521-5041
www.affigent.com/contracts/sewp-v
Small Business

ATP Gov, LLC (ATP Gov)
NNG15SC58B
847-952-6917
www.atpgov.com
WOSB, Small Business

Akira Technologies, Inc.
NNG15SD61B
202-517-7187x1309
www.akira-tech.com/nasa-sewp-v/
HUBZone, Small Business

August Schell Enterprises, Inc.
NNG15SD80B
301-838-9470 ext 128
<http://www.augustschell.com/nasa-sewp-contract>
Small Business

Alliance Technology Group, LLC
NNG15SD62B
443-561-0312
www.alliance-it.com/nasa-sewp-v
WOSB, Small Business

Aurora Systems Consulting, Inc.
NNG15SD79B
424-203-7306
www.aurorait.com/nasa-sewp
Small Business



Cheryl Burns

Senior Director of Legal and Contracts
757-226-7704
cburns@emergent360.com
www.emergent360.com/sewp-v/

Solving Complex Challenges, Tailored IT Solutions

Emergent™ is an award-winning IT solutions provider, value-added reseller, application platform partner, and a top five NASA SEWP V contract holder based in Virginia Beach, Virginia. Established in 2006, we specialize in solving complex challenges with tailored IT solutions — enabling operations in all levels of government, commercial, business, and higher education.

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NNG15SC10B Group A – Small Business
NNG15SC33B Group D – Other Than Small





Stephanie Gattie
Program Manager
603-676-3614
steph@lyme.com
www.lyme.com

On Time and On Budget

Lyme Technology Solutions is an ISO 9001:2015 certified, employee-owned IT solutions provider serving federal government customers and prime contractors since 1983. We are a principles-based organization that believes in treating our customers, vendors, and employees with the utmost integrity and respect. Lyme has established strong, long-term customer relationships as the trusted source for IT.

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- **Hardware:** Client/server/storage products and a wide range of peripherals from the industry's top technology manufacturers.
- **Software Solutions:** Enterprise software licensing and support, software asset management, and application development and migration.
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- **Infrastructure, Cloud, and Security Services:** Infrastructure and security managed services, cloud computing, infrastructure consulting, and security consulting and threat intelligence.

Lyme has put in place a dedicated SEWP V account team to support our customers in all phases of the IT procurement process. From initial solution engineering to final delivery, the Lyme team is available to ensure fast and accurate responses to Federal Agency requirements, allowing our customers to complete their missions on time and on budget.

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NNG15SC80B Group C – HUBZone, Small Business



Better Direct, LLC

NNG15SD65B
480-921-3858 ext 650
betterdirect.com/federal-contracts/
HUBZone, VOSB, SDVOSB, Small Business

Blue Tech, Inc.

NNG15SC63B
619-488-9229
www.bluetech.com/contract/sewp-v
WOSB, HUBZone, Small Business

Carolina Advanced Digital, Inc. (CAD)

NNG15SD67B
919-460-1313 ext 308
www.cadinc.com/contracts/federal-nasa-sewp-v
HUBZone, VOSB, SDVOSB, Small Business

Cartridge Technologies Inc. (CTI)

NNG15SD68B
301-417-7202 ext 32
www.ctimd.com/sewp
Small Business

CMA Technology, Inc. (CMA)

NNG15SD71B
703-917-7726
www.cmai.com/contract-vehicles/nasasewp-v
Small Business

Colossal Contracting LLC (Colossal)

NNG15SD72B
703-659-7335
www.colossal-llc.com/contracts/sewp-v-c-small-business
SDVOSB, VOSB, Small Business

Copper River Information Technology, LLC

NNG15SC64B
571-373-1132
www.copperriverit.com/sewp-v
Small Business

CounterTrade Products, Inc.

NNG15SC65B
303-424-9710 ext 236
www.countertrade.com/contracts/sewp-v/
WOSB, Small Business

CSP Enterprises, LLC

NNG15SC66B
540-660-2131
cspenterprises.com/sewp-v/
EDWOSB, WOSB, Small Business

CyKor, LLC (CyKor)

NNG15SD66B
804-332-0723
www.cykor.com/sewp5contract/
SDVOSB, VOSB, Small Business

Cynergy Professional Systems, LLC

NNG15SC67B
800-776-7978 ext 237
www.cynergy.pro/sewp
WOSB, HUBZone, SDVOSB, EDWOSB, VOSB, Small Business

DH Technologies, LLC

NNG15SC70B
571-257-0865
dhtech.com/sewp
HUBZone, Small Business

DISYS Solutions, Inc. (DSI)

NNG15SD73B
571-707-3772
www.dsitech.com/contracts/federal-nasa-sewpv
Small Business

Dynamic Systems, Inc.

NNG15SC69B
310-337-4400 ext 222
www.dynamicsystemsinc.com/sewp/index.php
WOSB, Small Business

Enterprise Technology Solutions, Inc. (ETSI)

NNG15SD76B
510-459-7911
www.enterprisesol.com/sewp.php
EDWOSB, WOSB, Small Business

Fairwinds Technologies, LLC (Fairwinds)

NNG15SD82B
843-344-6581
www.fairwinds-tech.com
Small Business

FedData Technology Solutions, LLC (FedData)

NNG15SD84B
843-685-0276
www.feddata.com
Other Than Small

FCN Technology Solutions (FCN)

NNG15SC71B
803-366-4033
fcnit.com/projects/contract-nasa-sewp-v/
WOSB, Small Business

Federal Resources Corporation

NNG15SC61B
703-606-1985
www.fedresources.com/sewpv
HubZone, Small Business

Federal Tech Solutions, Inc. (FTSI)

NNG15SD77B
951-808-9660 ext 100
www.federalsales.com/nasa-sewp.html
Small Business

Flywheel Data, LLC (Flywheel Data)

NNG15SD90B
617-653-1779
flywheeldata.com/sewp/
Small Business

FedStore Corporation

NNG15SC72B
571-446-3620
www.fedstore.com/contracts/sewp
VOSB, SDVOSB, Small Business

Four, LLC

NNG15SC73B
757-343-4795
www.fourinc.com/contract-vehicles/sewp
Small Business

Four Points Technology, LLC

NNG15SC74B
571-353-7229
www.4points.com/contract-vehicles/sewp-v
SDVOSB, VOSB, Small Business

Future Tech Enterprise, Inc. dba FTEI (FTEI)

NNG15SC86B
571-327-4883
www.ftei.com/sewp-v
WOSB, Small Business

G.C. Micro Corporation (GC Micro)

NNG15SC75B
707-789-0600
www.gcmicro.com/government.html
WOSB, Small Business

Government Acquisitions, Inc. (GAI)

NNG15SC78B
513-864-3896
www.gov-acq.com/contracts-3/nasa-sewp-v-contract
VOSB, SDVOSB, Small Business

GovPlace, Inc.

NNG15SC77B
571-409-6224
www.govplace.com/sewp-v
Small Business

iGov Technologies, Inc.

NNG15SD81B
703-749-0881
www.igov.com/nasa-sewp-v.html
Small Business

Integration Technologies Group, Inc (ITG)

NNG15SC79B
703-485-0798
sewpvcontract.com
Small Business

Lyme Computer Systems, Inc.

NNG15SC80B
603-676-3614
www.lyme.com
HUBZone, Small Business

M2 Technology, Inc.

NNG15SC81B
210-566-3773
m2ti.com/sewpv/
VOSB, Small Business

MCP Computer Products Inc. dba

Millennium Computer Products
NNG15SD83B
202-758-3842
www.mcpgov.com/contracts/sewp/
WOSB, EDWOSB, Small Business

METGreen Solutions Inc (METGreen)

NNG15SD37B
531-204-0533
<http://www.metgreensolutions.com/sewp-v>
SDVOSB, VOSB, Small Business

**N+1 Technologies, LLC
(N+1 Technologies, LLC)**

NNG15SC87B
424-285-0015
nplusttechnologies.com/
Small Business

NCS Technologies, Inc. (NCS)

NNG15SD85B
843-441-3454
www.ncst.com/contracts/solutions-enterprise-wide-procurement-sewp-v
Small Business

New Tech Solutions, Inc.

NNG15SC82B
510-353-4070 ext 307
www.newtechsolutions.com/index.php/contracts/index/view/id/46
Small Business



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www.norseman.com

Delivering Best of Breed Solutions

Norseman Defense Technologies, a Small Business, has over 30 years of success as an Information Technology provider and Systems Integrator delivering best of breed solutions that solve our Federal customers IT problems. Based in Elkridge, MD, Norseman prides itself in solving real customer problems in the areas of IT Infrastructure, Cybersecurity, DevSecOps, Service Management & Automation and Data Intelligence.

We believe that success is achieved when two parties' team together toward a common focus. The Norseman Vision centers on the concept of partnering with our clients. In order to lead in an environment where change is the only constant, we continually seek strategic relationships with key market leaders to strengthen our ability to deliver technology that is relevant and valuable. This allows us to remain true to the Norseman mission: to help our clients achieve their success.

Norseman Defense Technologies was awarded a prime contract by the NASA Goddard Space Flight Center in 2015 and aims to continue the tradition of outstanding customer service and attention to detail customers have grown accustomed to using the SEWP Contract.

Learn more at www.norseman.com.
Or call 410-579-8600.

NNG15SC83B Group C – Small Business



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Betsy Johnson

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www.presidiofederal.com

Simplifying IT Complexity

Presidio Federal is a leading IT solutions provider assisting clients in harnessing technology innovation and simplifying IT complexity. We facilitate the architecture and delivery of the most advanced technologies for federal government agencies.

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Presidio Federal partners with industry leaders to develop and support the answers to our clients' IT challenges. We've earned the highest certifications from our strategic partners and leverage that expertise when designing solutions that meet agency needs.

Learn more at www.presidiofederal.com. Or call 571-789-0390.

NNG15SC45B - Group D – Other Than Small



Norseman Defense Technologies (Norseman)

NNG15SC83B
410-579-8600 ext 161
www.norseman.com/sewp-v/
Small Business

Optivor Technologies, LLC

NNG15SC84B
301-525-1418
www.optivor.com/contracts/sewp-v
WOSB, Small Business

Paragon Micro, Inc.

NNG15SD91B
703-268-2661
www.paragonmicro.com/sewp
Small Business

PetroSys Solutions Inc. dba PSI Technology

NNG15SD86B
713-355-2202 ext 219
www.petrosys.com/federal-sewp5/
WOSB, Small Business

Red River Technology, LLC (Red River)

NNG15SC85B
603-442-5546
www.redriver.com/contracts/nasa-sewp-v
Other Than Small

RedHawk IT Solutions, LLC (RedHawk IT)

NNG15SD88B
703-615-1213
www.redhawkit.com/contracts/nasa-sewp-v-contracts/
VOSB, SDVOSB, Small Business

Sierra7, Inc. (Sierra7)

NNG15SD78B
703-719-8217
sierra7.com/contracts-page/#sewpimgrtrigger
SDVOSB, VOSB, Small Business

Software Information Resource Corp. (SIRC)

NNG15SD74B
202-536-2800 ext 112
www.sirc.net/sewp
HUBZone, WOSB, Small Business

Sterling Computers Corporation

NNG15SC89B
877-242-4074 ext 4060
sterling.com/sewp-v/
Other Than Small

Storsoft Technology Corp.

NNG15SD89B
601-869-0896
www.storsoftcorp.com/nasa-sewp-v
HUBZone, Small Business

Strategic Communications, LLC

NNG15SC90B
502-813-8019
www.yourstrategic.com/nasa-sewp-v
WOSB, Small Business

Swish Data Corporation

NNG15SC91B
201-657-2725
www.swishdata.com/
HUBZone, SDVOSB, VOSB, Small Business

Sysorex Government Services, Inc (Sysorex)

NNG15SC88B
571-229-2316
www.sysorexinc.com/nasa-sewp-v
Small Business

Technology Solutions Provider, Inc (TSPi)

NNG15SD92B
571-435-0246
tspi.net/contracts/
Small Business

ThunderCat Technology, LLC

NNG15SC92B
703-674-0221
www.thundercattech.com/contract-vehicles/sewp
SDVOSB, VOSB, Small Business

Transource Computers

NNG15SD93B
623-879-8882 ext124
www.transource.com/sewp_info/sewp_lpage.asp
WOSB, Small Business

Tribalco, LLC

NNG15SC93B
443-510-1502
www.tribalco.com/sewp-v/
Small Business

VAE, Inc.

NNG15SC94B
703-942-6727
www.vaesewp.com/contract
WOSB, Small Business

**Veteran Technology Partners, LLC
(Veteran Technology)**

NNG15SD69B
603-568-0950
www.thevtp.com/nasa-sewp-v-contract
SDVOSB, VOSB, Small Business

Victory Global Solutions, Inc. (Victory Global)

NNG15SC95B
410-884-9310
www.victorygs.com/company
WOSB, EDWOSB, Small Business

Group D

Manufacturer NAICS Code: 541519

AccessAgility, LLC

NNG15SC23B
703-870-3949 ext 140
accessagility.com/sewp
Small Business

Advanced Computer Concepts (ACC)

NNG15SE01B
571-395-4174
www.acc.net/contracts/sewp
WOSB, Small Business

Affigent, LLC

NNG15SC24B
571-521-5041
www.affigent.com/contracts/sewp-v
Small Business

All Points Logistics, LLC

NNG15SC25B
256-963-0132
www.allpointslc.com/vehicles/0/sewpv
Other Than Small

AT&T Corporation

NNG15SE02B
571-354-4025
www.corp.att.com/gov-sewp/
Other Than Small

Blue Tech, Inc.

NNG15SE16B
619-488-9229
www.bluetech.com/contract/sewp-v
WOSB, HUBZone, Small Business

Carahsoft Technology Corporation

NNG15SC27B
703-889-9878
www.carahsoft.com/buy/sewp-contracts/sewp
Other Than Small

Walker and Associates, Inc.

NNG15SC96B
336-731-5489
www.walkerfirst.com/nasa-gwac-sewp-v
Other Than Small

Wildflower International, Ltd.

NNG15SC97B
865-224-0627
www.wildflowerintl.com/contracts/sewp-v/
WOSB, HUBZone, Small Business

CDW-G (CDW Government, LLC)

NNG15SC28B
703-621-8220
www.cdwg.com/integrations/custompage/v2/dec83c5163f042679fe1d7e7edae89ae
Other Than Small

Copper River Information Technology, LLC

NNG15SC29B
571-373-1132
www.copperriverit.com/sewp-v
Small Business

CounterTrade Products, Inc.

NNG15SC30B
303-424-9710 ext 236
www.countertrade.com/contracts/sewp-v/
WOSB, Small Business

Distributed Technology Group LLC (DTG)

NNG15SC31B
571-264-2495
www.dtg.com
SDVOSB, VOSB, Small Business

DISYS Solutions, Inc. (DSI)

NNG15SE04B
571-707-3772
www.dsitech.com/contracts/federal/nasa-sewpv
Small Business

DLT Solutions, LLC

NNG15SC98B
800-262-4DLT (4358)
www.dlt.com/sewp
Other Than Small

Red River

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Tracie Smith

Senior Deputy Program Manager
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www.redriver.com/contracts/nasa-sewp-v

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NNG15SC85B Group C – Other Than Small
NNG15SC46B Group D – Other Than Small





Christina Lewis
Program Manager
Lupé Montoya
Deputy Program Manager
505-345-4720
sewp-sales@wwcpinc.com
wwcpinc.com

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NNG15SD04B Group B HUBZone –
HUBZone, Small Business, WOSB



DRS Network & Imaging Systems, LLC (DRS)

NNG15SE05B
321-622-1327
www.leonardsodrs.com/about-us/contract-vehicles/gwac-idiq/sewp-v
Other Than Small

Emergent, LLC

NNG15SC33B
757-226-7704 ext 4114
www.emergent360.com/sewp-v
Other Than Small

GDOS (General Dynamics One Source, LLC)

NNG15SC35B
703-995-5377
www.gdit.com/about-gdit/contract-vehicles/governmentwide-contracts/sewp-v
Other Than Small

Connection Public Sector Solutions (GovConnection, Inc.)

NNG15SC36B
1.800.800.0019 x78276
www.connection.com/sewp
Other Than Small

GovPlace, Inc.

NNG15SC37B
571-409-6224
www.govplace.com/sewp-v
Small Business

Greenbrier Government Solutions Inc. (Greenbrier)

NNG15SE09B
304-923-3289
<http://www.ggsww.com>

HUBZone, SDVOSB, VOSB, Small Business Hyperion, Inc.

NNG15SE07B
703-848-8850 ext 3033
www.hyperioninc.com/sewp-v-d
Small Business

ID Technologies, LLC

NNG15SE08B
703-554-1674
www.sewpv.com
Other Than Small

Immixtechnology, Inc. (ImmixGroup)

NNG15SC39B
703-639-1560x1560
www.immixgroup.com/contract-vehicles/federal/sewp-v
Other Than Small

Insight Public Sector, Inc. (Insight)

NNG15SC40B
703-594-8122
www.ips.insight.com/sewp
Other Than Small

Iron Bow Technologies, LLC

NNG15SC41B
703-674-5283
www.ironbow.com/contracts/sewp-v
Other Than Small

MicroTech (MicroTechnologies, LLC)

NNG15SC42B
703-374-7937
microtech.net/nasa-sewp-v
SDVOSB, VOSB, Small Business

NTG (Northern Technologies Group, Inc.)

NNG15SC43B
813-387-4436
www.ntgit.com/nasa-sewp-v
WOSB, EDWOSB, Small Business

TIG – PC Specialists, Inc dba Technology Integration Group (TIG)

NNG15SE13B
858-566-1900x2314
tig.com/markets/federalgovernment/nasasewpv.aspxnasasewpv
Other Than Small

PCMG, Inc.

NNG15SC44B
703-594-8175
www.insight.com/pcmgfederalcontracts
Other Than Small

Presidio

NNG15SC45B
571-363-4494
www.presidiofederal.com
Other Than Small

Red River Technology LLC (Red River)

NNG15SC46B
614-226-7937
www.reddriver.com/contracts/nasa-sewp-v
Other Than Small

Science Application International Corporation dba SAIC (SAIC)

NNG15SC52B
571-430-2675
www.saic.com/who-we-serve/contracts-and-schedules/nasa-sewp-v
Other Than Small

SHI International Corporation

NNG15SE11B
609-480-7584
www.shi.com/customerservices/shimarketing.aspx?contentid=91145
Other Than Small

SIRIUS FEDERAL, LLC

NNG15SC34B
410-774-7238
www.siriusfederal.com/sewp-v/
Other Than Small

SMS Data Products Group, Inc. (SMS)

NNG15SC47B
703-288-8132
www.sms.com/sewp-v/
Other Than Small

Sterling Computers Corporation

NNG15SC49B
605-242-4060
sterling.com/sewp-v/
Other Than Small

Strategic Communications, LLC

NNG15SC50B
502-813-8019
www.yourstrategic.com/nasa-sewp-v
WOSB, Small Business

Technica Corporation

NNG15SE12B
703-662-2045
www.technicacorp.com/contract-vehicles/nasa-sewp-v-gwac
Other Than Small

Trace Systems, Inc.

NNG15SC48B
202-375-1042
www.tracesystems.com/contract-vehicles/#nasasewpvcontract
Other Than Small

Tribalco, LLC

NNG15SC51B
443-510-1502
www.tribalco.com/sewp-v/
Small Business

Unicom Government Inc. (Unicom)

NNG15SE14B
703-502-2753
www.unicomgov.com/sewpv
Other Than Small

VT Milcom, Inc.

NNG15SC53B
571-376-4089
vtgdefense.com/our-company/contract-vehicles/
Other Than Small

Walker and Associates, Inc.

NNG15SC54B
336-731-5489
www.walkerfirst.com/nasa-gwac-sewp-v
Other Than Small

World Wide Technology, LLC (WWT)

NNG15SC55B
618-797-5765
www.wwt.com/nasa-sewp-v-contract
Other Than Small

Zivaro, Inc.

NNG15SC38B
720-836-7406
zivaro.com/industries/federal-government/sewp-v/
Other Than Small

WILDFLOWER



William Vancel

Program Manager
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wwancel@wildflowerintl.com
www.wildflowerintl.com/contracts/sewp-v/

Committed To Cutting Edge Technology

Founded in 1991, Wildflower has decades of experience and past performance supporting the U.S. Federal Government and its National Laboratories. We have spent these 30 years staying ahead of technology advancement, supporting our customers in science, security, and the military to help them keep apace.

On SEWP V, Wildflower provides solutions from Dell, Canon, Juniper, HPE, and other top-tier manufacturers. Our partnerships create successful outcomes for our government customers in the datacenter, the cloud, and even in the sky with unmanned aerial data collection and analysis.

Wildflower's program and supply chain methodologies are a commitment to delivering the highest quality products, service, and support for customers in government environments. The company is a small, minority, woman owned, HUBZone business, with ISO 9001:2015 certification.

Wildflower is FOCl cleared, with many years of experience working in secure and classified Agencies. Wildflower currently maintains a Q-level clearance for work within the Department of Energy.

To learn more email sewpsales@wildflowerintl.com. Or call 865-224-0627.

NNG15SD05B Group B - WOSB, HUBZone, Small Business
NNG15SC97B Group C - WOSB, HUBZone, Small Business

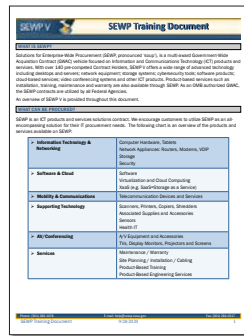


NASA SEWP GWAC Guide

FREE TRAINING; LOTS OF OPTIONS

While in-person training is recommended, SEWP provides a variety of convenient alternatives.

SEWP provides a variety of free training methods — in person, webinars, and online. Choose the one that is most convenient for you. Free training is open to users from both the federal acquisition and technical communities who are new to SEWP, and those users who may just need a refresher on the new SEWP tools and capabilities.



Some of the topics covered include:

- Program Overview — Everything you need to know to use SEWP
- How to Order
- SEWP Tools (Quote Request Tool, Market Research Tool, Q&A Tool)
- Established Authorized Reseller Program (EARP)
- Program Performance — Delivery Ratings

Each offers CLPs

Free In-person training and city-wide/regional training session are conducted across the country as stand-alone events or as part of larger events SEWP is participating in. Training videos and online webinars are produced by the SEWP Communications Team and teach you what you need to know to use SEWP.

Mandatory Training For DoD Customers

DoD requires employees to be trained in order to purchase through SEWP. Please contact the SEWP Program Office to review your options for SEWP training. Training only needs to be fulfilled once.

Dates and registration links for webinars and events are located on the SEWP website homepage and events pages or visit <http://sewp.nasa.gov/events>. You can also download the SEWP training presentations from the website. For more information contact help@sewp.nasa.gov.

ExecutiveView

PLANNING FOR SUCCESS ON MANY FRONTS

Continued from page 6

On a Well Trained Staff (SEWP University)

In 2021, one of our goals was looking at internal training and internal communications. SEWP University is about taking training to the staff. So, the SEWP University idea has moved into an operational world. Like, even when we were smaller, you still had so many things within SEWP that only some people knew, but maybe were not clearly understood by the rest of the staff. With training, the staff can do their jobs even better by knowing how their job interacts with other parts of the program.

And so, if you're dealing with the Contract Holders, how much do you know about what the customers are doing? And if you're dealing with order processing, do you understand how our team is working with the CIOs? How do we integrate that without impinging on people's time, so much that they can't get the job done. How do you make sure that everybody's up to date? That's what that's about.

On the Growth of Agency Catalogs

The message you want to have people understand is that the concept of the Agency Catalog is not meant to restrict what you can get, or who you can get it from, but to make it

clearer what you can get, and how you can do it in a way that is that still has competition built in.

And so, if five people have that item, you don't just show one. We show all five of them, but does it within the constraint of this is what this Agency wants to show to their Agency customers as available. Then we make sure that they have a quick way to get to it, a quick way to ask for what they need, and control and reporting of what's going on.

Our purpose is to still provide the broad range, still provide the flexibility, but do it within the constraints that the Agency desires.

On Program Success

To be successful, you have to continue to grow. Not grow in terms of usage, but grow in terms of what you're trying to get done. The world doesn't stop, just because we had \$10 billion in business in FY21.

If we want to really serve our government customer, which is more important than the dollar amount, we have to keep finding new ways to help customers buy ICT products and services, and provide that information. And it's a continuous challenge.

THE CHRM OVERSEES CONTRACT HOLDER PERFORMANCE

The Contract Holder Relationship Management (CHRM) Team is dedicated to serving the lifeblood of SEWP—its Contract Holders.

The CHRM Team helps Contract Holders when they have issues and resolves issues when customers have concerns about a Contract Holder. The CHRM Team provides oversight, holding SEWP Contract Holders to the contract.

The CHRM Team works with Contract Holders on a day-to-day basis resolving any issues with customers or implementing processes and procedures. The CHRM Team is responsible for disseminating information, Contract Holder training and keeping communications going between Contract Holders, Agencies and the program.

Contract Holder Program Performance

Current Program Performance ratings are done by the SEWP Program Office based on the criteria described below. This does not constitute the official Past Performance ratings based on FAR Part 42.15. Past performance is completed by the issuing agency at the delivery order level for orders issued against the SEWP contracts.

Performance Rating Criteria include:

- **Reports** — whether all required reports are submitted to the in a timely manner and accurate.
- **Customer Satisfaction** — quality of products and services, responsiveness, and interaction with customers and problem resolution.
- **Information Distribution** — the accuracy of the information provided through sales agents, associated companies, website, handouts and etc.
- **Contract Adherence** — the ability to adhere to all contractual requirements.
- **Delivery** — the ability to meet the expected delivery date as agreed upon. ♦

The CHRM Team provides oversight,
holding SEWP Contract Holders to the contract.

INDUSTRY TEAM CONNECTS WITH INDUSTRY PROVIDERS

The ongoing mission is to improve SEWP's relationship with industry and bridge the gap between industry and the contract.

The Industry Team's innovative program is designed to serve the Industry Provider community — those companies that manufacture and provide hardware, software and services and supply SEWP Contract Holders, but are not Contract Holders. The goal is to make their experience better and more responsive.

The mission is to educate, to help them understand how SEWP works, and how they can benefit from a relationship with SEWP Contract Holders.

The goal is to help them leverage SEWP for their sales and marketing efforts to the government, to provide assistance, to give them help where it is appropriate, and to provide advice. This is great for smaller companies that have little or no idea about how to do business with government.

SEWP offers advice and best practices on how to handle situations.

The Team educates companies on procurement and specifically how SEWP works, because SEWP is very different from other contracts with which they are familiar, like GSA. Many are not as familiar with SEWP, so the objective is to show them how SEWP works, so when they are in front of a government buyer they can explain why using SEWP can be a benefit.

That's because if customers want a product, they will ask "what contract vehicles are you on? They want to know how to reach you because they don't want to go open market for the buy." ♦

The Industry Team serves Industry Providers
not on SEWP showing them how they benefit working
with SEWP Contract Holders.



BAHFED CORP

MAKING AI PERSONAL

High-performance computing solutions for realistic simulations and more accurate predictions - in less time.

Technology isn't just our core. It's a strategic part of everything we do. At BahFed, we understand the importance of your data—for automation, in-depth insights and faster decision making. We offer a full spectrum of solutions, from complete turnkey, deployable HPC platforms for machine learning to individual solutions for SATCOM, cybersecurity and everything in between.

WE CAN CREATE A CUSTOM SOLUTION TO FIT YOUR EXACT NEEDS. VISIT BAHFED.COM OR EMAIL US TODAY AT SEWP@BAHFED.COM.



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NASA SEWP V CONTRACT:

Group B - HUBZone, #NNG15SD09B

